# CITY OF SANTA BARBARA COUNCIL AGENDA REPORT 

AGENDA DATE: November 15, 2022
TO: Mayor and Councilmembers
FROM:
Accounting Division, Finance Department

## SUBJECT: Fiscal Year 2023 First-Quarter Review

## RECOMMENDATION: That Council:

A. Receive a report from staff on the status of revenues and expenditures in relation to the budget for the three months ended September 30, 2022;
B. Accept the Fiscal Year 2023 Interim Financial Statements for the three months ended September 30, 2022; and
C. Approve the proposed first quarter adjustments to Fiscal Year 2023 appropriations and estimated revenues as detailed in the attached schedule of Proposed First Quarter Adjustments.

## DISCUSSION:

Each month, staff presents the interim financial statements (Attachment 1) showing the status of revenues and expenditures in relation to budget for each of the City's Funds. Each quarter, the interim financial statements are expanded to include a detailed narrative analysis of the General Fund and Enterprise Funds. This narrative analysis is included in Attachment 2.

In addition to the First Quarter budget analysis, staff brings forward recommended adjustments for City Council approval. These adjustments are the result of new information and/or unanticipated events that occurred since the adoption of the budget in June 2022. A listing and description of each proposed adjustment to the current year budget is provided in Attachment 3.

Due to the economic uncertainties articulated in the FY2023 adopted budget and the need to implement $\$ 1$ Million of budget reduction plans spread amongst all General Funded City departments, staff implemented a first quarter review process to review revenue and expenditure line items to assess any material changes that may occur during the fiscal year. This information was reviewed and discussed with department and Finance staff and consolidated into this first quarter report for the City Council's review.

For General Funded departments, staff have reviewed their operating budget reduction targets and have identified specific plans in order to meet these targets. This approach to identify and confirm specific budget reduction line items will best ensure required cost savings in order to achieve a balance budget by the end of the fiscal year.

The table below summarizes the General Fund revenue and expenditure budget including actuals through First Quarter. The total adopted revenue budget is $\$ 184.6$ Million and the total adopted expenditure budget is $\$ 185.7$ Million, resulting an operating deficit of $\$ 1.1$ Million. The revised budget includes additional expenditures from encumbrances from prior year contractual commitments.

| General Fund | FY2023 <br> Adopted <br> Budget | FY2023 <br> Revised <br> Budget | Q1 Actuals | Q1 Actuals <br> Percent of <br> Revised Budget |
| :--- | :---: | :---: | :---: | :---: |
| Revenues | $\$ 184,618,453$ | $\$ 184,523,307$ | $\$ 39,878,529$ | $21.6 \%$ |
| Expenditures | $185,678,749$ | $191,907,700$ | $42,159,349$ | $22.0 \%$ |
| Surplus/(Deficit) | $(\$ 1,060,296)$ | $(\$ 7,384,393)$ | $(\$ 2,280,820)$ |  |

Staff are anticipating continued economic recovery from the impacts of COVID that will likely result in additonal sales tax and transient occupancy tax revenues compared to last fiscal year and the FY2023 adopted budget. Staff are projecting that property tax revenue will be $\$ 1.2$ Million more than the adopted budget. General Fund departments are projected to implement the $\$ 1$ Million of expenditure reduction targets included in the adopted budget. Additional expenditure savings are likely to be realized due to continuing high staff vacancy rates.

At this time, staff are not recommending any additional budget actions in order to balance the budget by fiscal year end. Furthermore, staff will continue to closely monitor revenues and expenditures each month, and provide a comprehensive financial projection during the mid-year report in preparation for the upcoming FY2024 budget cycle. Also, staff will continue to monitor fund balance and reserve implications due to any additional economic changes and present potential impacts in the mid-year report.

ATTACHMENTS: 1. Summary by Fund Statement of Revenues and Expenditures for the Three Months Ended September 30, 2022
2. Interim Financial Statements for the Three Months Ended September 30, 2022 (Narrative Analysis)
3. Schedule of Proposed First Quarter Adjustments

PREPARED BY: Doug Smith, Accounting Manager
SUBMITTED BY: Keith DeMartini, Finance Director
APPROVED BY: City Administrator's Office

## CITY OF SANTA BARBARA

Interim Statement of Revenues and Expenditures
Summary by Fund
For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

|  | Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GENERAL FUND (pages 3-7) |  |  |  |  |  |  |
| Revenue | 184,523,308 | 39,878,531 | 3,005 | 144,647,782 | 21.6\% | 38,122,175 |
| Expenditures | 191,907,700 | 42,159,349 | 4,730,329 | 145,018,022 | 24.4\% | 43,117,047 |
| Addition to / (use of) reserves | $(7,384,392)$ | $(2,280,818)$ | $(4,733,334)$ |  |  | $(4,994,872)$ |

## SOLID WASTE FUND (page 9)

| Revenue | 34,140,749 | 8,431,160 | - | 25,709,589 | 24.7\% | 8,743,968 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 34,402,810 | 6,219,736 | 493,949 | 27,689,125 | 19.5\% | 6,623,200 |
| Addition to / (use of) reserves | $(262,061)$ | 2,211,424 | $(493,949)$ |  |  | 2,120,769 |

## WATER OPERATING FUND (page 10)

| Revenue | 70,492,814 | 18,491,656 | - | 52,001,158 | 26.2\% | 17,972,162 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 70,960,432 | 13,758,305 | 7,499,669 | 49,702,458 | 30.0\% | 18,816,906 |
| Addition to / (use of) reserves | $(467,618)$ | 4,733,351 | (7,499,669) |  |  | $(844,744)$ |

## WASTEWATER OPERATING FUND (page 11)

| Revenue | 27,441,554 | 6,780,995 | - | 20,660,559 | 24.7\% | 6,482,721 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 28,321,916 | 5,218,368 | 2,134,277 | 20,969,271 | 26.0\% | 5,224,887 |
| Addition to / (use of) reserves | $(880,362)$ | 1,562,627 | $(2,134,277)$ |  |  | 1,257,833 |

## DOWNTOWN PARKING FUND (page 12)

| Revenue | 10,266,997 | 2,408,266 | - | 7,858,731 | 23.5\% | 1,596,291 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 10,750,478 | 2,186,189 | 1,509,400 | 7,054,888 | 34.4\% | 1,895,066 |
| Addition to / (use of) reserves | $(483,481)$ | 222,076 | $(1,509,400)$ |  |  | $(298,775)$ |

## AIRPORT OPERATING FUND (page 13)

Revenue
Expenditures
Addition to / (use of) reserves

| 27,185,151 | 6,332,773 |  |
| :---: | :---: | :---: |
| 30,040,741 | 5,555,445 | 3,572,728 |
| $(2,855,590)$ | 777,329 | $(3,572,728)$ |

6,070,352
109,008

## GOLF COURSE FUND (page 14)

| Revenue | 3,837,489 | 1,247,974 | - | 2,589,515 | 32.5\% | 1,094,894 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 3,294,658 | 697,744 | 2,170,709 | 426,205 | 87.1\% | 603,387 |
| Addition to / (use of) reserves | 542,831 | 550,230 | $(2,170,709)$ |  |  | 491,507 |
| IES MANAGEMENT FUND (page 15) |  |  |  |  |  |  |
| Revenue | 6,974,899 | 1,703,976 | - | 5,270,923 | 24.4\% | 1,458,556 |
| Expenditures | 7,277,427 | 1,527,523 | 707,817 | 5,042,088 | 30.7\% | 1,474,968 |
| Addition to / (use of) reserves | $(302,528)$ | 176,454 | $(707,817)$ |  |  | $(16,412)$ |

## CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures <br> Summary by Fund

For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

|  | Revised Budget | YTD <br> Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FLEET REPLACEMENT FUND (page 16) |  |  |  |  |  |  |
| Revenue | 3,761,445 | 836,664 | - | 2,924,781 | 22.2\% | 813,589 |
| Expenditures | 5,340,104 | 78,355 | 864,106 | 4,397,643 | 17.6\% | 706,232 |
| Addition to / (use of) reserves | $(1,578,659)$ | 758,309 | $(864,106)$ |  |  | 107,357 |

## FLEET MAINTENANCE FUND (page 17)

| Revenue | $3,226,802$ |  | 831,317 |  |  |  | $2,395,485$ | $25.8 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## SELF INSURANCE TRUST FUND (page 18)

| Revenue | 13,067,765 | 3,255,512 | - | 9,812,253 | 24.9\% | 2,232,639 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 14,203,713 | 2,654,396 | 360,525 | 11,188,791 | 21.2\% | 2,392,971 |
| Addition to / (use of) reserves | $(1,135,948)$ | 601,116 | $(360,525)$ |  |  | $(160,332)$ |

## INFORMATION TECHNOLOGY FUND (page 19)

| Revenue | 5,261,982 | 1,259,501 | - | 4,002,481 | 23.9\% | 1,121,496 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 5,158,122 | 1,430,710 | 129,525 | 3,597,887 | 30.2\% | 1,489,235 |
| Addition to / (use of) reserves | 103,860 | $(171,209)$ | $(129,525)$ |  |  | $(367,739)$ |

## WATERFRONT OPERATING FUND (page 20)

| Revenue | $17,036,131$ |  | $5,340,214$ |  |  |  |  | $11,695,917$ | $31.3 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## SANTA BARBARA CLEAN ENERGY FUND (page 21)

| Revenue | 34,000,000 | 5,647,233 | - | 28,352,767 | 16.6\% | 200,140 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 33,400,235 | 3,548,853 | 1,548,661 | 28,302,722 | 15.3\% | 63,851 |
| Addition to / (use of) reserves | 599,765 | 2,098,380 | $(1,548,661)$ |  |  | 136,290 |

## ENERGY AND CLIMATE MANAGEMENT FUND (page 22)

Revenue

Expenditures
Addition to / (use of) reserves

| 2,552,568 | 638,142 |  |
| :---: | :---: | :---: |
| 2,922,691 | 412,782 | 256,099 |
| $(370,123)$ | 225,360 | $(256,099)$ |

25.0\%
22.9\%

| 761,868 |
| ---: |
| 295,563 |
| 466,305 |

TOTAL FOR ALL FUNDS

| Revenue | 443,769,654 | 103,083,914 | 3,005 | 340,688,744 | 23.2\% | 92,543,081 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 460,290,564 | 90,648,153 | 27,400,208 | 342,242,203 | 25.6\% | 93,409,735 |
| Addition to / (use of) reserves | $(16,520,910)$ | 12,435,761 | $(27,403,213)$ |  |  | $(866,654)$ |

[^0]General Fund
Interim Statement of Budgeted and Actual Revenues For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

|  | Revised Budget | YTD <br> Actual | Remaining Balance | Percent Received | Previous YTD | Change Over Prior Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TAXES |  |  |  |  |  |  |
| Sales and Use | 26,704,042 | 7,408,720 | 19,295,322 | 27.7\% | 7,458,934 | -0.7\% |
| Measure C Sales Tax | 28,323,342 | 8,104,704 | 20,218,638 | 28.6\% | 7,647,258 | 6.0\% |
| Property Taxes | 43,250,489 | - | 43,250,489 | 0.0\% | - | 0.0\% |
| Utility Users Tax | 7,779,112 | 2,138,098 | 5,641,014 | 27.5\% | 1,926,902 | 11.0\% |
| Transient Occupancy Tax | 23,583,553 | 9,047,587 | 14,535,966 | 38.4\% | 8,311,110 | 8.9\% |
| Business License | 2,714,006 | 506,812 | 2,207,194 | 18.7\% | 523,132 | -3.1\% |
| Cannabis Excise Tax | 1,879,977 | 368,558 | 1,511,419 | 19.6\% | 484,519 | -23.9\% |
| Real Property Transfer Tax | 1,328,218 | 294,470 | 1,033,748 | 22.2\% | 321,276 | -8.3\% |
| Total Tax Revenues | 135,562,739 | 27,868,950 | 107,693,790 | 20.6\% | 26,673,131 | 4.5\% |
| LICENSES \& PERMITS |  |  |  |  |  |  |
| Licenses \& Permits | 159,858 | 39,539 | 120,319 | 24.7\% | 53,137 | -25.6\% |
| Total | 159,858 | 39,539 | 120,319 | 24.7\% | 53,137 | -25.6\% |
| FINES \& FORFEITURES |  |  |  |  |  |  |
| Police | 2,358,618 | 276,092 | 2,082,526 | 11.7\% | 837,863 | -67.0\% |
| Other Fines \& Forfeitures | 660,302 | 297,607 | 362,695 | 45.1\% | 5,729 | 5095.1\% |
| Total | 3,018,920 | 573,699 | 2,445,221 | 19.0\% | 843,591 | -32.0\% |
| USE OF MONEY \& PROPERTY |  |  |  |  |  |  |
| Investment Income | 529,185 | 246,429 | 282,756 | 46.6\% | 87,090 | 183.0\% |
| Rents \& Concessions | 1,392,631 | 376,270 | 1,016,361 | 27.0\% | 192,512 | 95.5\% |
| Total | 1,921,816 | 622,700 | 1,299,117 | 32.4\% | 279,602 | 122.7\% |
| INTERGOVERNMENTAL |  |  |  |  |  |  |
| Library | 905,598 | 16,454 | 889,143 | 1.8\% | 42,649 | -61.4\% |
| Fire | 1,000,000 | 19,123 | 980,877 | 1.9\% | 5,930 | 222.5\% |
| Other Intergovernmental | 709,932 | 50,690 | 659,242 | 7.1\% | 129,275 | -60.8\% |
| Total | 2,615,530 | 86,267 | 2,529,262 | 3.3\% | 177,854 | -51.5\% |
| FEES \& SERVICE CHARGES |  |  |  |  |  |  |
| Community Development | 6,313,279 | 1,866,861 | 4,446,418 | 29.6\% | 1,713,878 | 8.9\% |
| Parks \& Recreation | 4,511,330 | 1,524,955 | 2,986,375 | 33.8\% | 1,417,558 | 7.6\% |
| Other Service Charges | 4,042,475 | 1,198,461 | 2,844,014 | 29.6\% | 763,112 | 57.0\% |
| Total | 14,867,084 | 4,590,277 | 10,276,807 | 30.9\% | 3,894,548 | 17.9\% |
| OTHER REVENUES |  |  |  |  |  |  |
| Interfund Charges \& Reimbursement | 11,922,594 | 2,594,714 | 9,327,880 | 21.8\% | 2,522,668 | 2.9\% |
| Overhead Indirect Allocations | 9,654,155 | 2,402,595 | 7,251,560 | 24.9\% | 2,246,765 | 6.9\% |
| Interfund Transfers | 562,510 | 124,034 | 438,476 | 22.1\% | 412,935 | -70.0\% |
| Interfund Loans | $(24,140)$ | 6,035 | $(30,175)$ | -25.0\% | 6,035 | 0.0\% |
| Miscellenous | 116,442 | 21,742 | 94,701 | 18.7\% | 54,957 | -60.4\% |
| Donations | 138,709 | 724 | 137,986 | 0.5\% | 1,490 | -51.4\% |
| Franchise Fees | 4,007,090 | 947,256 | 3,059,834 | 23.6\% | 955,462 | -0.9\% |
| Total | 26,377,360 | 6,097,099 | 20,280,261 | 23.1\% | 6,200,311 | -1.7\% |
| Subtotal Non-Tax Revenues | 48,960,569 | 12,009,581 | 36,950,987 | 24.5\% | 11,449,044 | 4.9\% |
| TOTAL REVENUES | 184,523,308 | 39,878,531 | 144,644,777 | 21.6\% | 38,122,175 | 4.6\% |

## CITY OF SANTA BARBARA

General Fund Interim Statement of Appropriations, Expenditures and Encumbrances For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

## CITY OF SANTA BARBARA

General Fund Interim Statement of Appropriations, Expenditures and Encumbrances For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

|  | Revised Budget | YTD <br> Actual | Encumbrances | Remaining Balance | YTD <br> Expended and Encumbered | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PUBLIC SAFETY |  |  |  |  |  |  |
| Police |  |  |  |  |  |  |
| CHIEF'S STAFF | 717,769 | 295,231 | 4,821 | 417,717 | 41.8\% | 440,878 |
| BUSINESS OFFICE | 675,625 | 133,154 | 2,849 | 539,621 | 20.1\% | 136,275 |
| RECORDS BUREAU | 2,142,109 | 376,461 | 2,883 | 1,762,765 | 17.7\% | 436,814 |
| STRATEGIC OPERATIONS AND PERSONNEL | 1,902,857 | 432,445 | 265,756 | 1,204,656 | 36.7\% | 498,115 |
| PROPERTY ROOM | 259,996 | 62,511 | - | 197,485 | 24.0\% | 51,624 |
| TRAINING, RECRUITMENT AND WELLNESS | 2,118,941 | 405,950 | 64,918 | 1,648,072 | 22.2\% | 392,499 |
| RANGE AND EQUIPMENT | 1,550,872 | 368,465 | 14,601 | 1,167,806 | 24.7\% | 356,290 |
| COMMUNITY \& MEDIA RELATIONS | 488,574 | 37,038 | - | 451,536 | 7.6\% | 92,141 |
| INFORMATION TECHNOLOGY/CRIME ANALYSIS | 1,736,115 | 529,677 | 75,852 | 1,130,587 | 34.9\% | 580,039 |
| CRIMINAL INVESTIGATIONS \& INTERNAL OP'S | 6,549,715 | 1,328,790 | 6,442 | 5,214,482 | 20.4\% | 1,426,545 |
| CRIME LAB | 170,298 | 36,213 | - | 134,085 | 21.3\% | 38,841 |
| FIELD OPERATIONS DIVISION | 23,293,045 | 4,794,096 | 27,639 | 18,471,310 | 20.7\% | 4,686,860 |
| TRAFFIC | 772,855 | 120,286 | - | 652,569 | 15.6\% | 269,445 |
| SPECIAL EVENTS | 627,643 | 297,076 | 14,998 | 315,569 | 49.7\% | 332,135 |
| STREET CRIMES UNIT | 2,731,971 | 358,839 | - | 2,373,131 | 13.1\% | 313,059 |
| SPECIAL ENFORCEMENT TEAM | 884,466 | 57,100 | - | 827,366 | 6.5\% | 241,194 |
| PARKING AND STREET SWEEPING | 397,555 | 104,358 | - | 293,197 | 26.2\% | 96,358 |
| PARKING ENFORCEMENT | 1,482,760 | 190,105 | 100,406 | 1,192,248 | 19.6\% | 226,427 |
| COMBINED COMMUNICATIONS CENTER | 3,129,417 | 791,533 | - | 2,337,883 | 25.3\% | 837,611 |
| ANIMAL CONTROL | 954,668 | 101,997 | 4,142 | 848,528 | 11.1\% | 119,808 |
| Total | 52,587,249 | 10,821,326 | 585,307 | 41,180,616 | 21.7\% | 11,572,956 |
| Fire |  |  |  |  |  |  |
| ADMINISTRATION | 1,322,186 | 287,382 | 851 | 1,033,952 | 21.8\% | 281,745 |
| EMERGENCY SERVICES AND PUBLIC ED | 578,117 | 114,685 | - | 463,432 | 19.8\% | 120,991 |
| PREVENTION | 1,598,680 | 304,012 | 525 | 1,294,143 | 19.0\% | 338,042 |
| WILDLAND FIRE MITIGATION PROGRAM | 738,902 | 86,422 | 17,643 | 634,837 | 14.1\% | 55,849 |
| OPERATIONS | 26,377,093 | 6,239,873 | 99,569 | 20,037,650 | 24.0\% | 7,307,555 |
| TRAINING AND RECRUITMENT | 1,187,072 | 169,810 | 164 | 1,017,098 | 14.3\% | 135,384 |
| ARFF | 3,105,504 | 769,241 | - | 2,336,263 | 24.8\% | 775,386 |
| Total | 34,907,554 | 7,971,426 | 118,753 | 26,817,376 | 23.2\% | 9,014,953 |
| TOTAL PUBLIC SAFETY | 87,494,803 | 18,792,752 | 704,059 | 67,997,992 | 22.3\% | 20,587,910 |

PUBLIC WORKS
Public Works

| ADMINISTRATION | 1,464,933 | 311,608 | 27,522 | 1,125,804 | 23.1\% | 317,569 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ENGINEERING SVCS | 7,094,124 | 1,312,839 | 51,782 | 5,729,503 | 19.2\% | 1,442,028 |
| PUBLIC RT OF WAY MGMT | 2,092,273 | 369,724 | 52,069 | 1,670,480 | 20.2\% | 402,010 |
| ENVIRONMENTAL PROGRAMS | 806,576 | 88,255 | 211,131 | 507,190 | 37.1\% | 99,480 |
| Total | 11,457,906 | 2,082,427 | 342,503 | 9,032,976 | 21.2\% | 2,261,088 |
| TOTAL PUBLIC WORKS | 11,457,906 | 2,082,427 | 342,503 | 9,032,976 | 21.2\% | 2,261,088 |

## CITY OF SANTA BARBARA

General Fund
Interim Statement of Appropriations, Expenditures and Encumbrances For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

|  |  |  |  |
| :--- | ---: | :--- | ---: | :--- |

COMMUNITY DEVELOPMENT

| Community Development |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADMINISTRATION | 2,014,906 | 480,925 | 63,475 | 1,470,507 | 27.0\% | 335,340 |
| RENTAL HOUSING MEDIATION | 321,113 | 70,142 | - | 250,971 | 21.8\% | 73,372 |
| HUMAN SERVICES | 862,824 | 5,628 | - | 857,196 | 0.7\% | 6,623 |
| LONG RANGE PLAN \& SPEC STUDY | 995,328 | 221,214 | 382 | 773,732 | 22.3\% | 274,155 |
| DEVEL \& ENVIRONMENTAL REVIEW | 1,721,654 | 348,219 | 15,366 | 1,358,069 | 21.1\% | 385,946 |
| ZONING INFO \& ENFORCEMENT | 1,744,050 | 314,092 | 22,139 | 1,407,819 | 19.3\% | 347,210 |
| DESIGN REV \& HIST PRESERVATION | 1,582,720 | 342,273 | 3,582 | 1,236,865 | 21.9\% | 385,062 |
| BLDG INSP \& CODE ENFORCEMENT | 1,761,300 | 295,181 | 35,724 | 1,430,396 | 18.8\% | 443,676 |
| RECORDS ARCHIVES \& CLER SVCS | 797,593 | 152,276 | 46,696 | 598,621 | 24.9\% | 166,231 |
| BLDG COUNTER \& PLAN REV SVCS | 2,646,010 | 461,392 | 213,900 | 1,970,718 | 25.5\% | 527,046 |
| CODE COMPLIANCE | 771,758 | 121,619 | 227 | 649,912 | 15.8\% | - |
| Total | 15,219,256 | 2,812,961 | 401,489 | 12,004,806 | 21.1\% | 2,944,661 |
| TOTAL COMMUNITY DEVELOPMENT | 15,219,256 | 2,812,961 | 401,489 | 12,004,806 | 21.1\% | 2,944,661 |

## CITY OF SANTA BARBARA

## General Fund

## Interim Statement of Appropriations, Expenditures and Encumbrances

 For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)|  | Revised Budget | YTD Actual | Encumbrances | $\begin{aligned} & \text { Remaining } \\ & \text { Balance } \end{aligned}$ | YTD Expended and Encumbered | $\begin{aligned} & \text { Previous } \\ & \text { YTD } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUSTAINABILITY AND RESILIENCE |  |  |  |  |  |  |
| Sustainability and Resilience |  |  |  |  |  |  |
| ADMINISTRATION | 222,146 | 29,237 | 59,036 | 133,873 | 39.7\% | 5,180 |
| Total | 222,146 | 29,237 | 59,036 | 133,873 | 39.7\% | 5,180 |
| TOTAL SUSTAINABILITY AND RESILIENCE | 222,146 | 29,237 | 59,036 | 133,873 | 39.7\% | 5,180 |
| NON-DEPARTMENTAL |  |  |  |  |  |  |
| Non-Departmental |  |  |  |  |  |  |
| ANTICIPATED SALARY SAVINGS | $(4,420,842)$ | - | - | $(4,420,842)$ | 0.0\% | - |
| TRANSFERS OUT | 858,743 | 214,686 | - | 644,057 | 25.0\% | 382,991 |
| CAPITAL OUTLAY TRANSFER | 29,437,026 | 7,359,256 | - | 22,077,770 | 25.0\% | 6,413,355 |
| APPROP. RESERVE | 200,000 | - | - | 200,000 | 0.0\% | - |
| Total | 26,074,927 | 7,573,942 | - | 18,500,985 | 29.0\% | 6,796,345 |
| TOTAL NON-DEPARTMENTAL | 26,074,927 | 7,573,942 | - | 18,500,985 | 29.0\% | 6,796,345 |
| TOTAL EXPENDITURES | 191,907,700 | 42,159,349 | 4,730,329 | 145,018,022 | 24.4\% | 43,117,047 |

** The legal level of budgetary control is at the department level for the General Fund. Therefore, as long as the department as a whole is within budget, budgetary compliance has been achieved. The City actively monitors the budget status of each department and takes measures to address potential over budget situations before they occur.

For Enterprise and Internal Service Funds, the level of budgetary control is at the fund level. The City also monitors and addresses these fund types for potential over budget situations.

CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures

Special Revenue Funds
For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

| Revised Budget | YTD <br> Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

## TRAFFIC SAFETY FUND

| Revenue | 245,000 | 17,131 | - | 227,869 | 7.0\% | 57,879 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 245,000 | 17,131 | - | 227,869 | 7.0\% | 57,879 |
| Revenue Less Expenditures | - | - | - | - |  | - |

## CREEK RESTORATION/WATER QUALITY IMPRVMT

| Revenue | 4,845,513 | 1,858,445 | - | 2,987,068 | 38.4\% | 1,684,590 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 5,205,335 | 914,071 | 573,420 | 3,717,844 | 28.6\% | 776,360 |
| Revenue Less Expenditures | $(359,822)$ | 944,374 | $(573,420)$ | $(730,776)$ |  | 908,230 |

## COMMUNITY DEVELOPMENT BLOCK GRANT

| Revenue | 1,196,247 | 44,835 | - | 1,151,412 | 3.7\% | 235,786 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 2,453,609 | 85,732 | 773,031 | 1,594,846 | 35.0\% | 359,695 |
| Revenue Less Expenditures | $(1,257,362)$ | $(40,897)$ | $(773,031)$ | $(443,434)$ |  | $(123,909)$ |

## COUNTY LIBRARY

| Revenue | 446,729 | 844 | - | 445,885 | 0.2\% | 1,147 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 562,437 | 89,226 | 13,904 | 459,307 | 18.3\% | 206,796 |
| Revenue Less Expenditures | $(115,709)$ | $(88,383)$ | $(13,904)$ | $(13,422)$ |  | $(205,649)$ |

## STREETS FUND

| Revenue | 13,178,081 | 3,187,807 | - | 9,990,274 | 24.2\% | 3,207,481 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 13,326,747 | 2,958,996 | 322,468 | 10,045,283 | 24.6\% | 2,913,451 |
| Revenue Less Expenditures | $(148,666)$ | 228,811 | $(322,468)$ | $(55,009)$ |  | 294,030 |

## MEASURE A FUND

| Revenue | 5,045,484 | 1,016,980 | - | 4,028,504 | 20.2\% | 928,131 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures | 5,059,957 | 1,019,870 | 463,460 | 3,576,628 | 29.3\% | 799,852 |
| Revenue Less Expenditures | $(14,473)$ | $(2,890)$ | $(463,460)$ | 451,877 |  | 128,280 |

CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

SOLID WASTE FUND

| Revised <br> Budget | YTD <br> Actual | Encum- <br> brances | Remaining <br> Balance | Percent of <br> Budget | Previous <br> YTD |
| :--- | :---: | :---: | :---: | :---: | :---: |

REVENUES

| Service charges | 33,716,747 | 8,374,994 | - | 25,341,753 | 24.8\% | 7,848,194 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Fees \& Charges | 70,000 | 9,133 | - | 60,867 | 13.0\% | 875,914 |
| Investment Income | 44,500 | 20,956 | - | 23,544 | 47.1\% | 6,415 |
| Grants | 23,279 | 23,279 | - | - | 100.0\% | 23,211 |
| Miscellaneous | 286,223 | 2,799 | - | 283,424 | 1.0\% | $(9,766)$ |
| TOTAL REVENUES | 34,140,749 | 8,431,160 | - | 25,709,589 | 24.7\% | 8,743,968 |

## EXPENSES

| Salaries \& Benefits | 1,736,916 | 320,052 | - | 1,416,864 | 18.4\% | 371,125 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 30,930,325 | 5,814,317 | 422,887 | 24,693,121 | 20.2\% | 6,231,252 |
| Special Projects | 1,380,659 | 37,020 | 55,846 | 1,287,793 | 6.7\% | 2,909 |
| Transfers-Out | 50,000 | 12,500 | - | 37,500 | 25.0\% | 12,500 |
| Capital Outlay Transfers | 973 | 243 | - | 730 | 25.0\% | 487 |
| Equipment | 241,518 | 35,604 | 15,217 | 190,697 | 21.0\% | 4,927 |
| Other | 40,000 | - | - | 40,000 | 0.0\% | - |
| Appropriated Reserve | 22,420 | - | - | 22,420 | 0.0\% | - |
| TOTAL EXPENSES | 34,402,810 | 6,219,736 | 493,949 | 27,689,125 | 19.5\% | 6,623,200 |
| Revenue Less Expense | $(262,061)$ | 2,211,424 | $(493,949)$ | $(1,979,536)$ |  | 2,120,769 |

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

WATER OPERATING FUND

| Revised <br> Budget | YTD <br> Actual | Encum- <br> brances | Remaining <br> Balance |
| :--- | :--- | :--- | :--- | | Percent of |
| :---: |
| Budget |$\quad$| Previous |
| :---: |
| YTD |

## REVENUES

| Water Sales- Metered | 60,197,486 | 16,888,815 | - | 43,308,671 | 28.1\% | 17,042,457 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service Charges | 208,765 | 91,534 |  | 117,231 | 43.8\% | 95,165 |
| Cater JPA Treatment Charges | 2,359,556 | - |  | 2,359,556 | 0.0\% | (656) |
| Investment Income | 901,175 | 327,873 | - | 573,302 | 36.4\% | 165,444 |
| Reimbursements | 6,759,704 | 1,162,722 | - | 5,596,982 | 17.2\% | 554,273 |
| Miscellaneous | 66,128 | 20,713 | - | 45,415 | 31.3\% | 115,478 |
| TOTAL REVENUES | 70,492,814 | 18,491,656 | - | 52,001,158 | 26.2\% | 17,972,162 |

## EXPENSES

| Salaries \& Benefits | 13,981,945 | 2,880,459 | - | 11,101,487 | 20.6\% | 2,992,139 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 21,066,556 | 3,224,198 | 7,291,642 | 10,550,716 | 49.9\% | 2,787,216 |
| Special Projects | 803,963 | 84,215 | 52,509 | 667,239 | 17.0\% | 112,515 |
| Water Purchases | 11,084,565 | 2,050,915 | - | 9,033,650 | 18.5\% | 2,202,831 |
| Debt Service | 9,221,536 | 1,983,899 | - | 7,237,637 | 21.5\% | 1,943,199 |
| Capital Outlay Transfers | 14,080,186 | 3,520,046 | - | 10,560,140 | 25.0\% | 8,759,966 |
| Equipment | 247,606 | 1,875 | 11,503 | 234,229 | 5.4\% | 7,212 |
| Capitalized Fixed Assets | 290,275 | 11,991 | 144,016 | 134,269 | 53.7\% | 11,778 |
| Other | 33,800 | 708 | - | 33,092 | 2.1\% | 48 |
| Appropriated Reserve | 150,000 | - | - | 150,000 | 0.0\% | - |
| TOTAL EXPENSES | 70,960,432 | 13,758,305 | 7,499,669 | 49,702,458 | 30.0\% | 18,816,906 |
| Revenue Less Expense | $(467,618)$ | 4,733,351 | $(7,499,669)$ | 2,298,700 |  | (844,744) |

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

WASTEWATER OPERATING FUND

| Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | $\begin{gathered} \text { Previous } \\ \text { YTD } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |

REVENUES

| Service Charges | 26,609,956 | 6,563,385 | - | 20,046,571 | 24.7\% | 6,330,086 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fees | 584,826 | 140,741 |  | 444,085 | 24.1\% | 100,236 |
| Investment Income | 180,700 | 61,440 |  | 119,260 | 34.0\% | 32,694 |
| Rents \& Concessions | 61,072 | 12,251 | - | 48,822 | 20.1\% | 15,268 |
| Miscellaneous | 5,000 | 3,179 | - | 1,821 | 63.6\% | 4,437 |
| TOTAL REVENUES | 27,441,554 | 6,780,995 | - | 20,660,559 | 24.7\% | 6,482,721 |

## EXPENSES

| Salaries \& Benefits | 8,562,134 | 1,862,660 | - | 6,699,474 | 21.8\% | 1,904,012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 10,216,367 | 1,811,822 | 1,975,400 | 6,429,145 | 37.1\% | 1,583,261 |
| Special Projects | 993,527 | 11,617 | 148,227 | 833,683 | 16.1\% | 115,613 |
| Debt Service | 3,551,087 | 341,981 | - | 3,209,106 | 9.6\% | 341,981 |
| Capital Outlay Transfers | 4,743,055 | 1,185,764 | - | 3,557,291 | 25.0\% | 1,234,960 |
| Equipment | 128,500 | 3,012 | 8,150 | 117,338 | 8.7\% | 18,301 |
| Capitalized Fixed Assets | 122,246 | - | - | 122,246 | 0.0\% | 25,275 |
| Other | 5,000 | 1,513 | 2,500 | 988 | 80.3\% | 1,485 |
| TOTAL EXPENSES | 28,321,916 | 5,218,368 | 2,134,277 | 20,969,271 | 26.0\% | 5,224,887 |
| Revenue Less Expense | $(880,362)$ | 1,562,627 | $(2,134,277)$ | $(308,712)$ |  | 1,257,833 |

NOTE-These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

## DOWNTOWN PARKING FUND

| Revised Budget | YTD <br> Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

## REVENUES

| Improvement Tax | 900,000 | 263,563 | - | 636,437 | 29.3\% | 208,541 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parking Fees | 8,283,728 | 1,869,909 |  | 6,413,819 | 22.6\% | 1,124,815 |
| Other Fees \& Charges | 30,000 | 3,939 |  | 26,061 | 13.1\% | 5,456 |
| Investment Income | 37,400 | 11,909 |  | 25,491 | 31.8\% | 7,579 |
| Rents \& Concessions | 157,760 | 40,940 | - | 116,820 | 26.0\% | 40,940 |
| Miscellaneous | 144,366 | 39,570 | - | 104,796 | 27.4\% | 26,036 |
| Operating Transfers-In | 713,743 | 178,436 | - | 535,307 | 25.0\% | 182,924 |
| TOTAL REVENUES | 10,266,997 | 2,408,266 | - | 7,858,731 | 23.5\% | 1,596,291 |

EXPENSES

| Salaries \& Benefits | 5,255,213 | 1,101,348 | - | 4,153,865 | 21.0\% | 1,030,561 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 4,277,554 | 862,973 | 1,153,095 | 2,261,485 | 47.1\% | 630,299 |
| Special Projects | 439,459 | 39,455 | 356,305 | 43,700 | 90.1\% | 175,534 |
| Capital Outlay Transfers | 721,087 | 180,272 | - | 540,815 | 25.0\% | 56,606 |
| Equipment | 47,165 | 2,142 | - | 45,024 | 4.5\% | 2,066 |
| Appropriated Reserve | 10,000 | - | - | 10,000 | 0.0\% | - |
| TOTAL EXPENSES | 10,750,478 | 2,186,189 | 1,509,400 | 7,054,888 | 34.4\% | 1,895,066 |
| Revenue Less Expense | $(483,481)$ | 222,076 | (1,509,400) | 803,843 |  | $(298,775)$ |

NOTE-These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

## AIRPORT OPERATING FUND

| Revised <br> Budget | YTD <br> Actual | Encum- <br> brances | Remaining <br> Balance |
| :--- | :--- | :--- | :--- | | Percent of |
| :---: |
| Budget |$\quad$| Previous |
| :---: |
| YTD |

## REVENUES

| Leases-Commercial/Industrial | 5,607,214 | 1,196,238 | - | 4,410,976 | 21.3\% | 1,332,720 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leases-Terminal | 9,757,487 | 2,246,240 |  | 7,511,247 | 23.0\% | 2,269,620 |
| Leases-Non-Commercial Aviation | 4,658,247 | 1,247,915 |  | 3,410,332 | 26.8\% | 1,231,016 |
| Leases-Commercial Aviation | 6,374,208 | 1,555,046 | - | 4,819,162 | 24.4\% | 1,291,234 |
| Investment Income | 200,500 | 81,943 | - | 118,557 | 40.9\% | 35,002 |
| Grants | 437,036 | - | - | 437,036 | 0.0\% | - |
| Service Charges | - | 412 | - | (412) | 100.0\% | 311 |
| Miscellaneous | 150,459 | 4,978 | - | 145,481 | 3.3\% | 19,457 |
| TOTAL REVENUES | 27,185,151 | 6,332,773 | - | 20,852,378 | 23.3\% | 6,179,360 |

## EXPENSES

| Salaries \& Benefits | 10,376,693 | 2,194,377 | - | 8,182,316 | 21.1\% | 2,127,771 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 12,967,253 | 2,394,793 | 2,375,233 | 8,197,228 | 36.8\% | 2,137,537 |
| Special Projects | 3,156,948 | 161,758 | 1,195,360 | 1,799,830 | 43.0\% | 54,799 |
| Transfer-Out | 250,000 | 62,500 | - | 187,500 | 25.0\% |  |
| Debt Service | 1,551,750 | 387,938 | - | 1,163,813 | 25.0\% | 388,937 |
| Capital Outlay Transfers | 1,352,551 | 338,138 | - | 1,014,413 | 25.0\% | 1,348,413 |
| Equipment | 253,990 | 15,942 | 2,135 | 235,914 | 7.1\% | 12,894 |
| Appropriated Reserve | 131,556 | - | - | 131,556 | 0.0\% | - |
| TOTAL EXPENSES | 30,040,741 | 5,555,445 | 3,572,728 | 20,912,569 | 30.4\% | 6,070,352 |
| Revenue Less Expense | (2,855,590) | 777,329 | $(3,572,728)$ | $(60,192)$ |  | 109,008 |

## CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

## GOLF COURSE FUND

|  | Revised Budget | YTD <br> Actual | Encumbrances | $\begin{gathered} \text { Remaining } \\ \text { Balance } \\ \hline \end{gathered}$ | Percent of Budget | $\begin{gathered} \text { Previous } \\ \text { YTD } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |  |  |
| Fees \& Card Sales | 3,652,737 | 1,175,608 | - | 2,477,129 | 32.2\% | 1,049,328 |
| Investment Income | 22,500 | 9,447 | - | 13,053 | 42.0\% | 4,140 |
| Rents \& Concessions | 162,252 | 63,230 | - | 99,022 | 39.0\% | 42,236 |
| Miscellaneous | - | (311) | - | 311 | 100.0\% | (810) |
| TOTAL REVENUES | 3,837,489 | 1,247,974 | - | 2,589,515 | 32.5\% | 1,094,894 |
| EXPENSES |  |  |  |  |  |  |
| Salaries \& Benefits | 87,333 | 19,244 | - | 68,089 | 22.0\% | 17,943 |
| Materials, Supplies \& Services | 2,937,895 | 621,500 | 2,170,709 | 145,686 | 95.0\% | 532,784 |
| Debt Service | 41,430 | - | - | 41,430 | 0.0\% | - |
| Capital Outlay Transfers | 228,000 | 57,000 | - | 171,000 | 25.0\% | 52,659 |
| TOTAL EXPENSES | 3,294,658 | 697,744 | 2,170,709 | 426,205 | 87.1\% | 603,387 |
| Revenue Less Expense | 542,831 | 550,230 | (2,170,709) | 2,163,310 |  | 491,507 |

NOTE-These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

## CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

FACILITIES MANAGEMENT FUND

| Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

## REVENUES

| Service Charges | 3,355,887 | 838,972 | - | 2,516,915 | 25.0\% | 771,976 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Work Orders - Bldg Maint. | 3,608,512 | 865,004 | - | 2,743,508 | 24.0\% | 684,978 |
| Miscellaneous | 10,500 | - | - | 10,500 | 0.0\% | 1,602 |
| TOTAL REVENUES | 6,974,899 | 1,703,976 | - | 5,270,923 | 24.4\% | 1,458,556 |

EXPENSES

| Salaries \& Benefits | 4,629,735 | 989,049 | - | 3,640,686 | 21.4\% | 974,224 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 2,070,928 | 404,013 | 534,618 | 1,132,298 | 45.3\% | 353,707 |
| Special Projects | 288,101 | 83,879 | 173,199 | 31,023 | 89.2\% | 26,822 |
| Capital Outlay Transfers | 193,598 | 48,399 | - | 145,199 | 25.0\% | 119,300 |
| Equipment | 10,000 | 2,183 | - | 7,817 | 21.8\% | 916 |
| Appropriated Reserve | 85,065 | - | - | 85,065 | 0.0\% | - |
| TOTAL EXPENSES | 7,277,427 | 1,527,523 | 707,817 | 5,042,088 | 30.7\% | 1,474,968 |
| Revenue Less Expense | $(302,528)$ | 176,454 | $(707,817)$ | 228,835 |  | $(16,412)$ |

## CITY OF SANTA BARBARA

Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

FLEET REPLACEMENT FUND

| Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

## REVENUES

| Vehicle Rental Charges | 3,182,866 | 742,403 | - | 2,440,463 | 23.3\% | 752,859 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Income | 204,248 | 53,968 | - | 150,280 | 26.4\% | 30,815 |
| Rents \& Concessions | 107,553 | 25,793 | - | 81,760 | 24.0\% | 29,900 |
| Miscellaneous | 68,000 | 14,500 | - | 53,500 | 21.3\% | 15 |
| Operating Transfers-In | 198,778 | - | - | 198,778 | 0.0\% | - |
| total revenues | 3,761,445 | 836,664 | - | 2,924,781 | 22.2\% | 813,589 |

EXPENSES

| Salaries \& Benefits | 231,260 | 41,759 | - | 189,501 | 18.1\% | 52,058 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 21,038 | 970 | - | 20,068 | 4.6\% | 8,117 |
| Debt Service | 198,778 | - | - | 198,778 | 0.0\% | - |
| Capital Outlay Transfers | - | - | - | - | 0.0\% | 257,253 |
| Capitalized Fixed Assets | 4,889,028 | 35,626 | 864,106 | 3,989,296 | 18.4\% | 388,804 |
| TOTAL EXPENSES | 5,340,104 | 78,355 | 864,106 | 4,397,643 | 17.6\% | 706,232 |
| Revenue Less Expense | $(1,578,659)$ | 758,309 | (864,106) | $(1,472,863)$ |  | 107,357 |

## CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

## FLEET MAINTENANCE FUND

| Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

## REVENUES

| Vehicle Maintenance Charges | 3,161,802 | 789,535 | - | 2,372,267 | 25.0\% | 727,990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reimbursements | 5,000 | 1,250 | - | 3,750 | 25.0\% | 1,250 |
| Miscellaneous | 60,000 | 40,531 | - | 19,469 | 67.6\% | 16,704 |
| TOTAL REVENUES | 3,226,802 | 831,317 | - | 2,395,485 | 25.8\% | 745,944 |

## EXPENSES

| Salaries \& Benefits | 1,698,636 | 351,456 | - | 1,347,180 | 20.7\% | 370,422 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 1,463,788 | 346,460 | 253,350 | 863,978 | 41.0\% | 316,593 |
| Special Projects | 65,042 | 10,679 | 56,892 | $(2,529)$ | 103.9\% | 11,573 |
| Capital Outlay Transfers | 1,467 | 367 | - | 1,100 | 25.0\% | 734 |
| Equipment | 7,884 | 494 | - | 7,390 | 6.3\% | - |
| Capitalized Fixed Assets | 30,275 | - | 30,275 | - | 100.0\% | 8,966 |
| Appropriated Reserve | 15,000 | - | - | 15,000 | 0.0\% | - |
| TOTAL EXPENSES | 3,282,091 | 709,455 | 340,517 | 2,232,120 | 32.0\% | 708,287 |
| Revenue Less Expense | $(55,289)$ | 121,862 | $(340,517)$ | 163,366 |  | 37,656 |

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

## SELF INSURANCE TRUST FUND

| Revised <br> Budget | YTD <br> Actual | Encum- <br> brances | Remaining <br> Balance | Percent of <br> Budget |
| :--- | :--- | :--- | :--- | :--- | | Previous |
| :---: |
| YTD |

## REVENUES

| Insurance Premiums | 7,658,599 | 1,914,650 | - | 5,743,949 | 25.0\% | 1,023,263 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Workers' Compensation Premiums | 4,572,008 | 1,142,315 | - | 3,429,694 | 25.0\% | 1,041,025 |
| OSH Charges | 292,974 | 73,244 | - | 219,731 | 25.0\% | 72,558 |
| Unemployment Insurance Premium | 427,559 | 102,566 | - | 324,993 | 24.0\% | 69,382 |
| Investment Income | 40,800 | 3,782 | - | 37,018 | 9.3\% | 7,455 |
| Operating Transfers-In | 75,825 | 18,956 | - | 56,869 | 25.0\% | 18,956 |
| TOTAL REVENUES | 13,067,765 | 3,255,512 | - | 9,812,253 | 24.9\% | 2,232,639 |

## EXPENSES

| Salaries \& Benefits | 928,263 | 188,379 | - | 739,884 | 20.3\% | 197,107 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 13,275,041 | 2,465,915 | 360,525 | 10,448,601 | 21.3\% | 2,195,659 |
| Capital Outlay Transfers | 409 | 102 | - | 307 | 25.0\% | 205 |
| TOTAL EXPENSES | 14,203,713 | 2,654,396 | 360,525 | 11,188,791 | 21.2\% | 2,392,971 |
| Revenue Less Expense | $(1,135,948)$ | 601,116 | $(360,525)$ | $(1,376,539)$ |  | $(160,332)$ |

[^1]
## CITY OF SANTA BARBARA

## Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

## INFORMATION TECHNOLOGY FUND

| Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

REVENUES

| Service charges | 5,061,982 | 1,259,501 | - | 3,802,481 | 24.9\% | 1,121,496 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Transfers-In | 200,000 | - | - | 200,000 | 0.0\% | - |
| TOTAL REVENUES | 5,261,982 | 1,259,501 | - | 4,002,481 | 23.9\% | 1,121,496 |

EXPENSES

| Salaries \& Benefits | 3,420,556 | 625,552 |  | 2,795,004 | 18.3\% | 600,714 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 1,612,951 | 776,578 | 124,957 | 711,417 | 55.9\% | 841,681 |
| Special Projects | 297 | - | 97 | 200 | 32.7\% | - |
| Capital Outlay Transfers | 111,677 | 27,919 | - | 83,758 | 25.0\% | 45,532 |
| Equipment | 12,640 | 660 | 4,471 | 7,509 | 40.6\% | 1,309 |
| TOTAL EXPENSES | 5,158,122 | 1,430,710 | 129,525 | 3,597,887 | 30.2\% | 1,489,235 |
| Revenue Less Expense | 103,860 | $(171,209)$ | $(129,525)$ | 404,594 |  | $(367,739)$ |

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

## WATERFRONT OPERATING FUND

| Revised Budget | YTD Actual | Encumbrances | Remaining Balance | Percent of Budget | Previous YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |

## REVENUES

| Leases - Commercial | 2,000,000 | 745,097 | - | 1,254,903 | 37.3\% | 763,738 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leases - Food Service | 3,100,000 | 1,133,878 | - | 1,966,122 | 36.6\% | 1,049,961 |
| Slip Rental Fees | 5,070,940 | 1,293,147 | - | 3,777,793 | 25.5\% | 1,221,349 |
| Visitors Fees | 750,000 | 182,828 | - | 567,172 | 24.4\% | 240,141 |
| Slip Transfer Fees | 1,100,000 | 341,725 | - | 758,275 | 31.1\% | 466,450 |
| Parking Revenue | 3,254,325 | 1,223,457 | - | 2,030,868 | 37.6\% | 928,042 |
| Wharf Parking | 220,000 | 99,381 | - | 120,620 | 45.2\% | 90,593 |
| Other Fees \& Charges | 252,630 | 63,747 | - | 188,884 | 25.2\% | 70,330 |
| Investment Income | 112,700 | 45,303 | - | 67,397 | 40.2\% | 23,276 |
| Rents \& Concessions | 392,316 | 119,135 | - | 273,181 | 30.4\% | 106,548 |
| Miscellaneous | 783,220 | 92,515 | - | 690,705 | 11.8\% | 56,850 |
| TOTAL REVENUES | 17,036,131 | 5,340,214 | - | 11,695,917 | 31.3\% | 5,017,279 |

## EXPENSES

| Salaries \& Benefits | 8,297,772 | 1,766,088 | - | 6,531,684 | 21.3\% | 1,894,545 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 6,062,350 | 1,257,866 | 1,030,291 | 3,774,193 | 37.7\% | 1,049,235 |
| Special Projects | 297,070 | 70,380 | 14,440 | 212,250 | 28.6\% | 57,166 |
| Debt Service | 2,036,965 | 889,263 | - | 1,147,702 | 43.7\% | 889,263 |
| Capital Outlay Transfers | 2,000,000 | 500,000 | - | 1,500,000 | 25.0\% | 27,353 |
| Equipment | 147,075 | 7,346 | 525 | 139,204 | 5.4\% | 10,221 |
| Capitalized Fixed Assets | 83,840 | - | 36,643 | 47,197 | 43.7\% | - |
| Other | 2,375 | - | - | 2,375 | 0.0\% |  |
| Appropriated Reserve | 100,000 | - | - | 100,000 | 0.0\% | - |
| TOTAL EXPENSES | 19,027,445 | 4,490,943 | 1,081,898 | 13,454,604 | 29.3\% | 3,927,784 |
| Revenue Less Expense | (1,991,314) | 849,271 | (1,081,898) | $(1,758,687)$ |  | 1,089,495 |

NOTE - These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

CITY OF SANTA BARBARA
Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 (25\% of Fiscal Year)

## SANTA BARBARA CLEAN ENERGY FUND

|  | Revised Budget | YTD <br> Actual | Encumbrances | Remaining Balance | Percent of Budget | $\begin{gathered} \text { Previous } \\ \text { YTD } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |  |  |
| Service Charges | 34,000,000 | 5,647,233 | - | 28,352,767 | 16.6\% |  |
| Investment Income | - | - | - | - | 0.0\% | 73 |
| Operating Transfers-In | - | - | - | - | 0.0\% | 200,067 |
| TOTAL REVENUES | 34,000,000 | 5,647,233 | - | 28,352,767 | 16.6\% | 200,140 |
| EXPENSES |  |  |  |  |  |  |
| Salaries \& Benefits | 177,610 | 42,761 | - | 134,848 | 24.1\% | 25,840 |
| Materials, Supplies \& Services | 31,800,411 | 3,322,741 | 1,496,836 | 26,980,835 | 15.2\% | 38,010 |
| Special Projects | 1,110,847 | 183,351 | 51,825 | 875,671 | 21.2\% | - |
| Other | 311,368 | - | - | 311,368 | 0.0\% | - |
| TOTAL EXPENSES | 33,400,235 | 3,548,853 | 1,548,661 | 28,302,722 | 15.3\% | 63,851 |
| Revenue Less Expense | 599,765 | 2,098,380 | $(1,548,661)$ | 50,045 |  | 136,290 |

## CITY OF SANTA BARBARA

Interim Statement of Revenues and Expenditures

## For the Three Months Ended September 30, 2022 ( $25 \%$ of Fiscal Year)

ENERGY AND CLIMATE MANAGEMENT FUND

| Revised <br> Budget | YTD <br> Actual | Encum- <br> brances | Remaining <br> Balance | Percent of <br> Budget |
| :--- | :--- | :--- | :--- | :--- | | Previous |
| :---: |
| YTD |

REVENUES

| Service charges | 2,552,568 | 638,142 | - | 1,914,426 | 25.0\% | 592,268 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grants | - | - | - | - | 0.0\% | 169,600 |
| Miscellaneous | - | - | - | - | 0.0\% | 1 |
| TOTAL REVENUES | 2,552,568 | 638,142 | - | 1,914,426 | 25.0\% | 761,868 |

EXPENSES

| Salaries \& Benefits | 691,985 | 139,127 | - | 552,858 | 20.1\% | 111,936 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials, Supplies \& Services | 1,997,753 | 267,511 | 125,755 | 1,604,487 | 19.7\% | 145,791 |
| Special Projects | 127,778 | - | 51,744 | 76,034 | 40.5\% | 6,584 |
| Debt Service | 24,140 | 6,035 | - | 18,105 | 25.0\% | 6,035 |
| Capital Outlay Transfers | 435 | 109 | - | 326 | 25.0\% | 25,217 |
| Equipment | 2,000 | - | - | 2,000 | 0.0\% | - |
| Capitalized Fixed Assets | 78,600 | - | 78,600 | - | 100.0\% | - |
| TOTAL EXPENSES | 2,922,691 | 412,782 | 256,099 | 2,253,810 | 22.9\% | 295,563 |
| Revenue Less Expense | $(370,123)$ | 225,360 | $(256,099)$ | $(339,384)$ |  | 466,305 |

NOTE-These figures reflect the operating fund only. Though the capital fund is excluded, the current year contribution from the operating fund is shown in the Capital Transfers.

## General Fund Revenues

The table below summarizes preliminary General Fund revenues for the three months ended September 30, 2022. For interim financial statement purposes, revenues are reported on a cash basis (i.e. when the funds are received). Each of these revenues below have unique cycles for collections, which may vary from other revenues, and which can cause fluctuations from previous years.

|  | SUMMARY OF REVENUES <br> For the Three Months Ended September 30, 2022 Fiscal Year 2023 <br> GENERAL FUND <br> Current Year Analysis FY2023 |  |  |  |  |  | Prior Year Analysis FY2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revised <br> Budget | YTD Actual | Variance | **Projected Full-Year | Variance Projection to Budget | Percent <br> Rec'd | Prior Year YTD Actual | Change From FY22 |
| Property Tax | \$43,250,489 | \$0 | $(\$ 43,250,489)$ | \$44,456,027 | 1,205,538 | 0\% | \$0 | - |
| Sales \& Use Tax | 26,704,042 | 7,408,720 | $(19,295,322)$ | 26,704,042 | - | 28\% | 7,458,934 | (1\%) |
| Measure C Sales Tax | 28,323,342 | 8,104,704 | $(20,218,638)$ | 28,323,342 | - | 29\% | 7,647,258 | 6\% |
| Transient Occupancy Tax | 23,583,553 | 9,047,587 | $(14,535,966)$ | 23,583,553 | - | 38\% | 8,311,110 | 9\% |
| Utility Users Tax | 7,779,112 | 2,138,098 | $(5,641,014)$ | 7,779,112 | - | 27\% | 1,926,902 | 11\% |
| Business License | 2,714,006 | 506,812 | $(2,207,194)$ | 2,714,006 | - | 19\% | 523,132 | (3\%) |
| Cannabis Excise Tax | 1,879,977 | 368,558 | $(1,511,419)$ | 1,879,977 | - | 20\% | 484,519 | (24\%) |
| Property Transfer tax | 1,328,218 | 294,470 | $(1,033,748)$ | 1,328,218 | - | 22\% | 321,276 | (8\%) |
| Total Taxes | \$135,562,739 | \$27,868,948 | (\$107,693,790) | \$136,768,277 | \$1,205,538 | 21\% | \$26,673,131 | 4\% |
| License \& Permits | 159,858 | 39,539 | $(120,319)$ | 159,858 | - | 25\% | 53,137 | (26\%) |
| Fines \& Forfeitures | 3,018,920 | 573,699 | $(2,445,221)$ | 3,018,920 | - | 19\% | 843,591 | (32\%) |
| Franchise Fee | 4,007,090 | 947,256 | $(3,059,834)$ | 4,007,090 | - | 24\% | 955,462 | (1\%) |
| Use of Money \& Property | 1,921,816 | 622,700 | $(1,299,116)$ | 1,921,816 | - | 32\% | 279,602 | 123\% |
| Intergovernmental | 2,615,530 | 86,267 | $(2,529,263)$ | 2,615,530 | - | 3\% | 177,854 | (51\%) |
| Fee \& Charges | 14,867,084 | 4,590,277 | $(10,276,807)$ | 14,867,084 | - | 31\% | 3,894,548 | 18\% |
| Miscellaneous | 22,370,270 | 5,149,843 | $(17,220,427)$ | 22,370,270 | - | 23\% | 5,244,849 | (2\%) |
| Total Other | \$48,960,568 | \$12,009,581 | (\$36,950,987) | \$48,960,568 | \$0 | 25\% | \$11,449,043 | 5\% |
| Total Revenues | \$184,523,307 | \$39,878,529 | (\$144,644,777) | \$185,728,845 | \$1,205,538 | 22\% | \$38,122,174 | 5\% |
| **Projected Full-Year column projects only the general non-departmental revenues and Franchise Fees. All other revenues assume the same as budget for this table. Departments will be presenting more detailed projections during the Budget presentations in the upcoming months, and staff will provide more complete projections of all General Fund Revenues, as well. |  |  |  |  |  |  |  |  |

This table includes the annual adopted budget, as well as any budget adjustments to date, and actual collections for First Quarter of Fiscal Year (FY) 2023. The City's general tax revenues, Franchise Fees, and Fees \& Charges are reported in the table above. The largest general tax revenues are discussed in more detail below.

## Property Tax

As of September 30, 2022, no property tax revenues had been received to date. Typically, the County does not start issuing property tax payments to the City until November or December each year. During the budget process, it was expected the City would see growth of approximately 2.5\% from the prior year; however, more recent information now shows lower growth of approximately $5 \%$. Some of this is due to Proposition 13, in which the assessed value of properties increases each January to the lesser of $2 \%$ or CPI. In the last several years, this increase was $2 \%$. CPI for 2021-2022 was only $1.016 \%$ but has returned to $2 \%$ for 2022-2023. Actual property tax revenues are projected to come in above budget by approximately $\$ 1.2$ Million.

## Sales Taxes

Sales tax revenue received to date is approximately $\$ 7.4$ Million, while representing three months of sales tax payments collected through September 30, 2022, on a cash basis. Sales tax has been trending in a positive direction for several months, likely due to a combination of increased consumer spending (particularly in online sales and auto sales), and the results of higher-thanexpected inflation. Sales tax came in higher than budgeted to date by approximately $\$ 732,710$. Staff continues to monitor this revenue closely. It is likely that actual sales tax revenues will exceed budgeted revenues. Staff will evaluate a revised projection as additional tax remittances are received in preparation for the Q2 report.

## Measure C Sales Taxes

Voters approved a one-cent Measure C sales tax in Fiscal Year 2018, which became effective April 1, 2018. Measure C sales tax revenue received at the end of First Quarter is approximately $\$ 8.1$ Million on a cash basis. Similar to sales tax, Measure C sales tax also came in higher than budget by $\$ 1$ Million for First Quarter. Staff will continue to monitor this revenue closely and may consider adjusting the FY2023 budget projection. It is likely that actual Measure C sales tax revenues will exceed budgeted revenues. Staff will evaluate a revised projection as additional tax remittances are received in preparation for the Q2 report. The additional Measure C revenue will be programmed for capital projects in future budget cycles.

## Transient Occupancy Tax

Transient occupancy tax (TOT) revenue at First Quarter is \$9 Million, which is significantly higher than collections for FY2021 and FY2022, due to COVID-19. The local travel industry is seeing increases in demand for rooms, now higher than pre-pandemic levels. However, the main cause of the growth is largely the result of increases in average daily rates, which are 30\%-40\% higher than FY2019 pre-pandemic rates. TOT revenues came in higher than budget by $\$ 3.1$ Million (53\%) at the end of First Quarter. Staff continues to monitor this revenue closely. It is likely that actual TOT revenues will exceed budgeted revenues. Staff will evaluate a revised projection as additional tax remittances are received in preparation for the Q2 report.

## Department and Other Revenues

Departmental revenues comprise approximately $\$ 33.7$ Million of the General Fund budgeted revenues. They span various revenue categories listed in the table above, however, for simplicity of reporting, the variance is shown in the Fees \& Charges category.

The table below provides variances by department.

| SUMMARY OF DEPARTMENTAL REVENUES GENERAL FUND <br> For the Three Months Ended September 30, 2022 Fiscal Year 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Department | Revised <br> Budget | YTD <br> Actual |  | Projected <br> Full Year | Variance Projection to Budget |
| Mayor \& Council | \$120,000 | \$0 | 0\% | \$120,000 | \$0 |
| City Attorney | 311,302 | 270,000 | 87\% | 311,302 | 0 |
| City Administrator | 227,548 | 4,453 | 2\% | 227,548 | 0 |
| Human Resources | 35,000 | 0 | - | 35,000 | 0 |
| Finance | 535,631 | 66,284 | 12\% | 535,631 | 0 |
| General Government | \$1,229,481 | \$340,737 | 28\% | \$1,229,481 | \$0 |
| Police | 4,089,416 | 620,747 | 15\% | 4,089,416 | 0 |
| Fire | 4,959,442 | 932,713 | 19\% | 4,959,442 | 0 |
| Public Safety | \$9,048,858 | \$1,553,460 | 17\% | \$9,048,858 | \$0 |
| Parks \& Recreation | 7,648,307 | 2,291,530 | 30\% | 7,648,307 | 0 |
| Library | 1,006,298 | 24,426 | 2\% | 1,006,298 | 0 |
| Community Services | \$8,654,605 | \$2,315,957 | 27\% | \$8,654,605 | \$0 |
| Public Works | 7,764,604 | 1,840,267 | 24\% | 7,764,604 | 0 |
| Sustainability \& Resiliency | 0 | 0 | 0\% | 0 | 0 |
| Community Development | 7,032,134 | 2,054,350 | 29\% | 7,032,134 | 0 |
| Total | \$33,729,682 | \$8,104,771 | 24\% | \$33,729,682 | \$0 |
| \% of Annual Budget |  | 24.0\% |  |  | 0.0\% |

## General Fund Expenditures

The table below summarizes the General Fund budget and year-to-date expenditures through September 30, 2022. The "Revised Budget" column represents the adopted budget, appropriation carryovers from the prior year, and any supplemental appropriations approved by the City Council in the current year.

| SUMMARY OF EXPENDITURES BY TYPEGENERAL FUNDFor the Three Months Ended September 30, 2022 Fiscal Year 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Department | Revised <br> Budget | YTD <br> Actual |  | Projected Full Year | Variance Projection to Budget |
| Salaries | \$80,124,627 | \$17,000,753 | 21\% | \$80,124,627 | \$0 |
| Pension (Normal \& UAL) | 34,159,747 | 7,892,590 | 23\% | 34,159,747 | 0 |
| Benefits (All Others) | 14,919,422 | 2,880,237 | 19\% | 14,919,422 | 0 |
| Attrition Savings | $(4,420,842)$ | 0 | 0\% | $(4,420,842)$ | 0 |
| Salaries \& Benefits | \$124,782,954 | \$27,773,580 | 22\% | \$124,782,954 | \$0 |
| Supplies \& Services | 13,833,439 | 2,144,242 | 16\% | 13,833,439 | 0 |
| Allocated Costs | 15,495,102 | 3,819,872 | 25\% | 15,495,102 | 0 |
| Special Projects | 5,716,961 | 633,127 | 11\% | 5,716,961 | 0 |
| Transfers Out | 1,057,521 | 214,686 | 20\% | 1,057,521 | 0 |
| Other | 145,599 | 45,301 | 31\% | 145,599 | 0 |
| Supplies \& Other | \$36,248,622 | \$6,857,227 | 19\% | \$36,248,622 | \$0 |
| Equipment | 1,610,371 | 116,080 | 7\% | 1,610,371 | 0 |
| Capital - General Fund | 1,251,610 | 310,853 | 25\% | 1,251,610 | 0 |
| Capital - Measure C | 28,399,413 | 7,099,853 | 25\% | 28,399,413 | 0 |
| Debt Service | 7,500 | 1,755 | 23\% | 7,500 | 0 |
| Equipment \& Capital | \$31,268,894 | \$7,528,542 | 24\% | \$31,268,894 | \$0 |
| Expenditure Reductions | $(572,020)$ | 0 | 0\% | $(572,020)$ | 0 |
| Appropriated Reserves | 179,250 | 0 | 0\% | 179,250 | 0 |
| Total | \$191,907,700 | \$42,159,349 | 22\% | \$191,907,700 | \$0 |
| \% of Annual Budget |  | 22.0\% |  |  | 0.0\% |

The table includes actual expenditures without encumbrances. Inclusion of encumbrances can distort the analysis of budgeted and actual expenditures during the year, as actual receipt of services or goods can occur in later periods. Outstanding encumbrances include certain appropriations that were carried forward from the prior year and contracts or blanket purchase orders that have been executed in the current year but are expected to be used throughout the year. The following discussion of actual expenditures does not include the impact of encumbrances.

In some cases, COVID-19 caused increased expenditures as the City has quickly pivoted in response to unprecedented impacts and potential threats of the pandemic. The FY2023 adopted budget included several targeted reduction plans designed to reduce the City's overall expenditures. These targeted reductions were spread over departments in the General Fund and total \$1 Million.

The General Fund revised budget, including \$7,923,162 of carried forward appropriations and encumbrances, and any new FY2023 council approved amendments, is $\$ 191.9$ Million, of which $\$ 42.2$ Million has been spent as of September 30, 2022. The table below shows performance at department level.

| Department | SUMMARY OF DEPARTMENTAL EXPENDITURES GENERAL FUND <br> For the Three Months Ended September 30, 2022 Fiscal Year 2023 |  |  |  |  |  | Remaining Budget After <br> Encumbrances |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revised Budget | YTD <br> Actual |  | Projected <br> Full Year | YTD <br> Variance <br> Without <br> Encumbrance | Encumbrance |  |
| Mayor \& Council | \$3,372,456 | \$658,659 | 19.5\% | \$3,372,456 | \$2,713,797 | \$1,210,368 | \$1,503,429 |
| City Attorney | 4,496,917 | 969,451 | 21.6\% | 4,496,917 | 3,527,466 | 237,311 | 3,290,155 |
| City Administrator | 3,933,142 | 779,981 | 19.8\% | 3,933,142 | 3,153,161 | 277,569 | 2,875,592 |
| Human Resources | 3,047,913 | 524,836 | 17.2\% | 3,047,913 | 2,523,077 | 133,712 | 2,389,365 |
| Finance | 7,311,052 | 1,463,262 | 20.0\% | 7,311,052 | 5,847,790 | 180,253 | 5,667,537 |
| General Government | \$22,161,480 | \$4,396,189 | 19.8\% | \$22,161,480 | \$17,765,291 | \$2,039,213 | \$15,726,078 |
| Police | 52,587,249 | 10,821,326 | 20.6\% | 52,587,249 | 41,765,923 | 585,307 | 41,180,616 |
| Fire | 34,907,554 | 7,971,426 | 22.8\% | 34,907,554 | 26,936,128 | 118,753 | 26,817,375 |
| Public Safety | \$87,494,803 | \$18,792,752 | 21.5\% | \$87,494,803 | \$68,702,051 | \$704,060 | \$67,997,991 |
| Parks \& Recreation | 21,606,542 | 4,977,335 | 23.0\% | 21,606,542 | 16,629,207 | 1,074,378 | 15,554,829 |
| Library | 7,670,640 | 1,494,508 | 19.5\% | 7,670,640 | 6,176,132 | 109,649 | 6,066,483 |
| Community Services | \$29,277,182 | \$6,471,843 | 22.1\% | \$29,277,182 | \$22,805,339 | \$1,184,027 | \$21,621,312 |
| Public Works | 11,457,906 | 2,082,427 | 18.2\% | 11,457,906 | 9,375,479 | 342,503 | 9,032,976 |
| Sustainability \& Resiliency | 222,146 | 29,237 | 13.2\% | 222,146 | 192,909 | 59,036 | 133,873 |
| Community Development | 15,219,256 | 2,812,961 | 18.5\% | 15,219,256 | 12,406,295 | 401,489 | 12,004,806 |
| Non-Departmental | 26,074,927 | 7,573,940 | 29.0\% | 26,074,927 | 18,500,987 | 0 | 18,500,987 |
| Total | \$191,907,700 | \$42,159,349 | 22.0\% | \$191,907,700 | \$149,748,351 | \$4,730,328 | \$145,018,023 |
| \% of Annual Budget |  | 22.0\% |  |  | 78.0\% | 2.5\% | 75.6\% |

## Expenditure Analysis by General Fund

The General Fund Expenditure Budget for FY2023 was adopted at $\$ 187.3$ Million, with an additional \$7.9 Million added as a result of carried over budget from FY2022 and any other Council-approved adjustments. $45.6 \%$ of the total budget, including Non-Departmental Expenditures, is appropriated to provide public safety services through the Police and Fire Departments. Community Services combines the City's Parks and Recreation and Library Departments and comprises $15.3 \%$ of the total budget. General Government makes up $11.6 \%$ of the appropriations and is the total of all costs for Finance, City Administration, Mayor \& Council, City Attorney, Human Resources, and City Clerk.

All departments are targeted with achieving expenditure savings that were included in the adopted budget. Most departments met or exceeded this goal as originally determined at $\$ 1$ Million for all departments through FY2023. With continued uncertainty in how the economic impact of the
pandemic will be felt by the City, staff has confidence that expenditures will end the year at or below budget and meet expenditure reduction targets.

General Fund expenditures were $\$ 42.2$ Million at September 30, 2022, representing $22 \%$ of the revised budget, with an additional \$4.7 Million (2.5\%) encumbered.

General Government actual spending of \$4.4 Million, represents $19.8 \%$ of the annual budget. This includes salary savings from holding several positions vacant through First Quarter of Fiscal Year 2023.

Public Safety has expenditures of \$18.8 Million, representing $21.5 \%$ of the annual budget, with savings achieved from keeping a number of positions vacant.

The Police Department (PD) expended $\$ 10.8$ Million (20.6\%) of its budget. The department continues to incur overtime due to impacts of COVID-19 on staffing levels with 25 open sworn positions and 21 professional service staff positions open. Staff continues to manage schedule and staffing needs to ensure appropriate law enforcement coverage for the City.

The ongoing officer staffing shortage has necessitated staffing reassignments and suspension of some programs until minimum staffing levels can be met. Two open officer positions will cover COVID-19 reduction targets. Additional salary and benefit savings will be used for supplies and services. Discussions regarding staffing needs continue between the Police Chief and the City Administrator, and levels with adjustments to be made accordingly.

The Fire Department (FD) expended \$8 Million, using 22.8\% of its budget. Most operational costs are tracking at or below expected, with additional decreases due to reimbursements from the American Medical Response company for emergency incident response. Unfavorable variances in overtime offset this savings.

At First Quarter, overtime is tracking unfavorably at $31 \%$ expended. This is mostly due to personnel use of paid-time-off (sick, vacation, holiday) and covering for firefighters off duty due to injury. Fire will continue monitoring these costs and provide an update for Second Quarter.

Required COVID-19 reductions have been met via reductions to operating costs included in the adopted budget and holding the Fire Inspector II position vacant.

Community Services had actual expenditures of $\$ 6.5$ Million, or $22.1 \%$ of budget. This performance is ahead of expectations.

The Library Department spent \$1.5 Million, or 19.5\% of its annual budget, through First Quarter 2023. The Library continues to be open at reduced hours post-COVID and has limited access to the public at Central Library due to construction. Despite this, hours have been increased at the Eastside Library, and the Library has continued to deliver materials and robust services in-person, virtually, and through offsite outreach with the Library on the Go Van. Savings in the General Fund for First Quarter are largely due to multiple vacancies, which are expected to be filled by year end. Required COVID-19 reductions have been met at First Quarter with Salaries \& Benefits savings from these open positions.

The Parks and Recreation Department (P\&R) had expenditures of \$5 Million (23\% of annual budget). In the absence of COVID-19 restrictions, facility rentals and other activities increased. Several expenditure categories came in higher than First Quarter of Fiscal Year 2022 due to filled
vacancies and increased water and fuel costs. Should warm weather and drought conditions persist, water costs are expected to have a considerable impact on the operating budget. Fuel costs increases may also negatively impact budget performance through the year. Increased Revenue performance may offset these additional expenditures. Required COVID-19 savings targets have been met with Salaries \& Benefits savings from several vacancies through First Quarter of Fiscal Year 2023.

The Department continues to provide essential services, such as: park maintenance to ensure community access to safe and clean open spaces; food distribution and senior meal programs to provide nutrition for the community; and recreation programming, camps, and affordable activities both for youth and adults, while complying with required safety protocols to be open should COVID-19 restrictions recur. At the same time, they continue to advance key capital infrastructure planning, design, and construction for operations post pandemic.

The Public Works Department (PW) had expenditures of \$2.1 Million, or 18.2\% of annual budget for FY2023. reflecting a savings of $\$ 1.3$ Million. Engineering and Land Development vacancies contribute to the large expenditure shortfall in First Quarter. Additional savings occurred with Administration's overall expenditures coming in at $2 \%$ below budgeted expectations. The Engineering Division continues to maintain productivity targets and anticipates ending the year at or very near target for General Fund subsidy by relying on internal staff for outreach needs and careful management of Supplies and Services spending.

The Sustainability \& Resilience Department (S\&R) had expenditures of \$29,237 (13.2\% of annual budget). The General Fund currently contains spending related to a CalRecycle grant, as well as compensation of an Analyst position and part of the Director position. The two positions will be reclassed to the Energy Management Fund, which generates its own revenue. Activity related to the CalRecycle grant will be funded by that grant.

The Community Development Department (CD) had expenditures of \$2.8 Million or 18.5\% of annual budget. If you include encumbrances of $\$ 401,489$ the total percentage of funds used is 21.1\%. Salaries \& Benefits expenditures are significantly below budget due to a departmental vacancy rate of approximately $15 \%$ and other required attrition savings measures. The Department expects to use a portion of this savings in MOU agreements that exceeded the budgeted staff increases and changes to the vacation cash-out and maximum hours policy. Targeted reductions were incorporated at the line-item level during budget development to meet required reductions.

Non-Departmental expenditures include transfers from the General Fund to other funds, the majority of which includes transfers to the Measure C fund for various capital maintenance and improvement projects. In prior fiscal years, the revenue summary table included anticipated yearend budget variances. This represented approximately $1.5 \%$ of budgeted operating expenditures in the General Fund and represents staff's estimate of the favorable expenditure variances (i.e. expenditures under budget primarily from attrition savings from position vacancies) for the year. The anticipated year-end variance budget is now reported in non-departmental expenditures in the adopted FY2023 budget.

## General Fund Reserves Projection

The table below summarizes the reserves projected in the General Fund by the end of FY2023, compared to prior year actual reserves. The table summarizes the General Fund reserve targets of $15 \%$ disaster and $10 \%$ contingency reserves as required by City Council Resolution 12-066. Staff will continue to include a projection of anticipated changes to reserves based on likely
revenue and expenditure projections included in future reports during quarterly reports to the City Council.

| General Fund: <br> Fund Balance | FY2019 <br> Actual | FY2020 <br> Actual | FY2021 <br> Actual | FY2022 <br> Actual | FY2023 <br> Projected <br> at Q1 | FY2023 vs <br> FY2022 <br> Projected <br> Change in <br> Reserve |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Contingency <br> Reserve Target $10 \%$ | $\$ 13,910,966$ | $\$ 13,799,412$ | $\$ 14,255,661$ | $\$ 14,965,025$ | $\$ 16,683,261$ | $\$ 1,718,236$ |
| Disaster Reserve <br> Target 15\% | $20,866,449$ | $20,699,118$ | $21,383,491$ | $22,447,538$ | $25,024,892$ | $2,577,354$ |
| Total Policy <br> Reserve Target | $\$ 34,777,415$ | $\$ 34,498,530$ | $\$ 35,639,152$ | $\$ 37,412,563$ | $\$ 41,708,154$ | $\$ 4,295,591$ |
| (Below) / Above <br> Policy | $(1,513,888)$ | $(8,526,275)$ | $(1,419,589)$ | $4,110,358$ | $(6,364,088)$ | $(10,474,446)$ |
| Actual Reserves | $\$ 33,263,527$ | $\$ 25,972,255$ | $\$ 34,219,563$ | $\$ 41,522,921$ | $\$ 35,344,066$ | $(\$ 6,178,855)$ |
| Self-Insurance Fund <br> Under-Reserve | $(2,109,073)$ | $(4,580,532)$ | $(4,758,252)$ | $(5,889,878)$ | $(5,889,878)$ | 0 |
| Remaining <br> Contingency <br> Reserve | $\$ 10,288,005$ | $\$ 692,605$ | $\$ 8,077,820$ | $\$ 13,185,505$ | $\$ 4,429,296$ | $(\$ 8,756,209)$ |

The FY2023 adopted budget required the strategic use of a small amount of reserves in order to balance the budget. Even though reserves were largely replenished by the end of FY2022, reserves are projected to be used in FY2023 to continue to balance the budget. The SelfInsurance Fund under-reserve amount represents the burden on the General Fund for the reserve position being lower than the actuarial recommended level.

The graph below summarizes the General Fund Reserves since FY2005, including a projection of ending reserves at the end of FY2023. The FY2023 adopted budget called for the use of $\$ 1$ Million of reserves to balance the budget, bringing reserves below policy targets in FY2023. FY2023 also includes the use of carryforward appropriation from FY2022, which is included in the revised budget.


## Enterprise Operating Fund Revenues and Expenses

Unlike the General Fund, which relies primarily on taxes to fund programs and services, Enterprise Fund operations is financed primarily from user fees and other non-tax revenues. The table below summarizes Enterprise Fund revenues and expenses through September 30, 2022, with a comparison to the current fiscal year budget and prior fiscal year expenses.

| SUMMARY OF REVENUES \& EXPENSES For the Three Months Ended September 30, 2022 Fiscal Year 2023 ENTERPRISE FUNDS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year Analysis FY2023 |  |  |  |  | Prior Year FY2022 |  |
|  | Annual Budget | YTD <br> Actual | Projected Year End | YTD <br> Percent | Encumbered | YTD <br> Actual | \% <br> Variance |
| Solid Waste Fund |  |  |  |  |  |  |  |
| Revenues | \$34,140,749 | \$8,431,160 | \$34,140,749 | 24.7\% | \$0 | \$8,743,968 | -3.6\% |
| Expenses | 34,402,810 | 6,219,736 | 34,402,810 | 18.1\% | 493,949 | 6,623,200 | -6.1\% |
| Add / (Use) Reserves | (\$262,061) | \$2,211,424 | (\$262,061) |  | (\$493,949) | \$2,120,768 |  |
| Water Fund |  |  |  |  |  |  |  |
| Revenues | 70,492,814 | 18,491,656 | 70,492,814 | 26.2\% | 0 | 17,972,162 | 2.9\% |
| Expenses | 70,960,432 | 13,758,305 | 70,960,432 | 19.4\% | 7,499,669 | 18,816,906 | -26.9\% |
| Add / (Use) Reserves | (\$467,618) | \$4,733,351 | (\$467,618) |  | (\$7,499,669) | (\$844,744) |  |
| Wastewater Fund - - |  |  |  |  |  |  |  |
| Revenues | 27,441,554 | 6,780,995 | 27,441,554 | 24.7\% | 0 | 6,482,721 | 4.6\% |
| Expenses | 28,321,916 | 5,218,368 | 28,321,916 | 18.4\% | 2,134,277 | 5,224,887 | -0.1\% |
| Add / (Use) Reserves | (\$880,362) | \$1,562,627 | (\$880,362) |  | (\$2,134,277) | \$1,257,834 |  |
| Downtown Parking Fund |  |  |  |  |  |  |  |
| Revenues | 10,266,997 | 2,408,266 | 10,266,997 | 23.5\% | 0 | 1,596,291 | 50.9\% |
| Expenses | 10,750,478 | 2,186,189 | 10,750,478 | 20.3\% | 1,509,400 | 1,895,066 | 15.4\% |
| Add / (Use) Reserves | (\$483,481) | \$222,077 | $(\$ 483,481)$ |  | (\$1,509,400) | (\$298,775) |  |
| Clean Energy Fund |  |  |  |  |  |  |  |
| Revenues | 34,000,000 | 5,647,233 | 34,000,000 | 16.6\% | 0 | 200,140 | 100.0\% |
| Expenses | 33,400,235 | 3,548,853 | 33,400,235 | 10.6\% | 1,548,661 | 63,851 | 5458.0\% ${ }^{\text {² }}$ |
| Add / (Use) Reserves | \$599,765 | \$2,098,380 | \$599,765 |  | (\$1,548,661) | \$136,289 |  |
| Airport Fund |  |  |  |  |  |  |  |
| Revenues | 27,185,151 | 6,332,773 | 27,185,151 | 23.3\% | 0 | 6,179,360 | 2.5\% |
| Expenses | 30,040,741 | 5,555,445 | 30,040,741 | 18.5\% | 3,572,728 | 6,070,352 | -8.5\% |
| Add / (Use) Reserves | (\$2,855,590) | \$777,328 | (\$2,855,590) |  | (\$3,572,728) | \$109,008 |  |
| Golf Fund |  |  |  |  |  |  |  |
| Revenues | 3,837,489 | 1,247,974 | 3,837,489 | 32.5\% | 0 | 1,094,894 | 14.0\% |
| Expenses | 3,294,658 | 697,744 | 3,294,658 | 21.2\% | 2,170,709 | 603,387 | 15.6\% |
| Add / (Use) Reserves | \$542,831 | \$550,230 | \$542,831 |  | (\$2,170,709) | \$491,507 |  |
| Waterfront Fund |  |  |  |  |  |  |  |
| Revenues | 17,036,131 | 5,340,214 | 17,036,131 | 31.3\% | 0 | 5,017,279 | 6.4\% |
| Expenses | 19,027,445 | 4,490,943 | 19,027,445 | 23.6\% | 1,081,898 | 3,927,784 | 14.3\% |
| Add / (Use) Reserves | (\$1,991,314) | \$849,271 | (\$1,991,314) |  | $(\$ 1,081,898)$ | \$1,089,495 |  |

The expenses shown in the preceding table do not include outstanding encumbrances at September 30, 2022. Inclusion of encumbrances can distort the analysis of budgeted and actual expenditures. Outstanding encumbrances include appropriations that were carried forward from prior year as part of the appropriation carryovers and contracts or blanket purchase orders that have been added in the current year but are expected to be spent over the coming months.

## Solid Waste Fund

Solid Waste Revenues are $\$ 8.4$ Million at the end of First Quarter, which is on target to budgeted amounts. This included $\$ 864,000$ from the ReSource Center, which was generated by an excess in their Rate Stabilization Fund. According to the Master agreement, when there is excess money in the Rate Stabilization Fund, the County returns the surplus based on a percentage of material
delivered by each member. Due to delays in construction, the Rate Stabilization Fund had an excess amount, of which the City received $\$ 864,000$. This disbursement is considered a one-time event and is unlikely to occur in future periods. Without this one-time payment, the Department is tracing well ahead of receipts last year and is on track to meeting this year's budgeted revenue.

Expenditures are $\$ 6.2$ Million ( $26.2 \%$ of the budget). Beginning in September, the City changed the way it is paying the County for tipping fees at the ReSource Recovery Center and landfill (paying the County directly rather than through the City's hauler). This change began in September, so there were some differences in timing of payments, which caused the expenditures to look lower than last year and lower than budget. By the end of Second Quarter, the timing of payments will catch up, and we will be back on track to budget. Staff expect to meet be on budget by year end.

## Water Fund

Through the first three months of the Fiscal Year, Water Fund revenues have totaled approximately $\$ 18.6$ Million, or $26 \%$ of the adopted budget, which is on target with staff expectations, including anticipated seasonal variance in revenues, especially rate revenue. This is a common trend as the drier summer months tend to yield higher customer rate revenue. Staff expect this to slow over the winter months. Offsetting this positive variance are several other revenue sources which, due to the timing of payments, are behind budget. These include Water Supply Agreements. Staff expect all revenue lines to end the year at or above budget.

Expenditures ended First Quarter at 19.4\% of annual budget, excluding incumbrances, or approximately $\$ 28.3$ Million. Encumbrances of $\$ 7.5$ Million bring expenditures up to $30 \%$ of annual budget, and include contracted services throughout the Fiscal Year. Although the Water Fund typically has budgetary savings at year end, staff anticipates final numbers will be closer to budget than they are at the end of First Quarter.

## Wastewater Fund

First Quarter revenues are on target at $\$ 6.8$ Million (24.7\% of annual budget). Only a portion of Wastewater rates is dependent on water usage, which explains why there is less variability in Wastewater rate revenue when compared to Water rate revenue. Various other revenue sources, such as Interest Income, Sewer Tap Fees, Pre-treatment Analysis, and Fats-Oils-Grease (FOG) Disposal Fees experienced small variances that contributed to the overall balance of revenues.

Expenditures are below budget at $\$ 5.2$ Million (18.4\% of annual budget). Encumbrances of $\$ 2.1$ Million bring expenditures up to $26.2 \%$ of annual budget. The timing of payments for services or obligations in Supplies and Services accounts for most large variances at First Quarter. Staff turnover and vacancies continue to drive savings, bringing Salaries and Benefits in at $22 \%$ of annual budget. Staff continues to cautiously spend financial resources and anticipates final numbers will be closer to budget than they are at the end of First Quarter.

## Downtown Parking Fund

At First Quarter, actual revenues are at \$2.4 Million, or 23.5\% of annual budget. Contributing factors include the PBIA assessment coming in at 29\% of budget, exceeding expected budget to date by nearly $\$ 39,000$, due to stronger business activity Downtown. Conversely, Intergovernmental revenue had a shortfall of approximately $\$ 11,0000$ not yet received for the Crossing Guard Program, but expected by year end. Continued difficulty staffing hourly lots for self-service in the mornings also affected Service Charges, which were down nearly $\$ 205,000$ from budget to date, or $2 \%$ short of target.
Overall expenditures for First Quarter are $\$ 2.2$ Million, or $20.3 \%$ of annual budget. Continued vacancies, including a Parking Supervisor, Marking Maintenance Coordinator, and Associate

Transportation Planner contribute approximately $\$ 212,000$ to this savings. Savings in Supplies and Services are mainly due to large unspent encumbrances of approximately \$1.1 Million for Facilities Maintenance of the plaza and downtown lots ( $\$ 992,000$ ) such as landscaping, pest control, janitorial services, and alarm services; State Street Deep Cleaning \& Lighting ( $\$ 66,000$ ); and Equipment Repair ( $\$ 43,000$ ), including elevator maintenance, Skidata revenue system maintenance, and other electronic equipment repair. These encumbrances are expected to be fully spent by year end. Additional unspent encumbrances for special projects total approximately $\$ 356,000$, and include the PBIA Assessment Study, Downtown Marketing Contract, and New Beginnings and Safe Parking projects. Staff expects all of these to be fully spent by year end.

## Clean Energy Fund

The Santa Barbara Clean Energy Fund began operation in October 2021 and started receiving revenue in Second Quarter Fiscal Year 2022. Revenues are typically recorded one-month in arrears, so while a First Quarter report would typically have three months worth of activity, this report only contains two month's worth of activity after June's revenues were accrued back to Fiscal Year 2022. Through two months, revenues are about $\$ 5.6$ Million, or $16.6 \%$ of budget, which is tracking slightly ahead of budget.

Expenditures for the Fund were $\$ 3.5$ Million (10.6\% of annual budget) for FY2023. Expenditures are tracking slightly behind budget at this time. Staff expect to meet budget by year end.

## Airport Fund

Total revenue collected through First Quarter is $\$ 6.3$ Million, or $23.3 \%$ of annual budget. Commercial/Industrial lease revenue is behind projections at $21.3 \%$ due to unfilled vacancies of about $8 \%$ of leasable spaces. Vacancies are expected to improve as staffing level increases to meet the necessary workload. Commercial aviation revenue is at $24.4 \%$ of annual budget. Due to timing of Fuel Flowage and Freight and Charger landing revenues being billed a month in arrears, this category is currently slightly behind projections when it should be trending above budget. Non-commercial aviation revenue is ahead of projections at $26.8 \%$ of annual budget. Terminal revenues are comprised of concessions, ground transportation, parking revenues, and other, smaller revenue categories. These are slightly behind budget at $23 \%$, mostly due to timing of billing and delays in reporting. These issues should be resolved before the end of Second Quarter reporting.

At First Quarter, actual expenditures are at $\$ 5.5$ Million, or $18.5 \%$ of annual budget. Encumbrances of $\$ 3.6$ Million bring this up to $30.4 \%$. Much of this is earmarked to cover Debt Service expenditures. Staff expect all encumbered funds to be fully spent by year end.

## Golf Fund

At First Quarter, actual revenues are $\$ 1.2$ Million, or $32.5 \%$ of annual budget. This revenue figure is $13 \%$ ahead of First Quarter revenues in Fiscal Year 2022. Paid rounds remain strong due to favorable weather conditions and the ongoing popularity of the sport. By September 30, 2022, $32 \%$ of the projected 60,000 rounds have been met, and current trend indicate this number may be expected by $25-30 \%$ by year end ( $15,000-19,000$ rounds).

Expenditures at First Quarter are $\$ 697,744$ ( $21.2 \%$ of annual budget), which is consistent with projected levels. Encumbrances of $\$ 2.1$ Million bring committed expenditures to $87.1 \%$, and are due mostly to contracted services which will be spent by the end of the Fiscal Year.

## Waterfront Fund

The aftermath of the global pandemic continues to negatively impact Waterfront Department revenues through First Quarter of Fiscal Year 2023, but the Department is seeing signs of
economic recovery. We continue to closely monitor revenues with the growing concern that we could be headed into some form of economic recession.

Revenues for First Quarter of Fiscal Year 2023 are $\$ 5.3$ Million, or $31.3 \%$ of annual budget. Although Commercial Leases are down $2.4 \%(\$ 18,641)$ and Slip Permit Transfer Fees are down $27 \%(\$ 124,800)$ versus last year at this time, Food Service Leases are up nearly $8 \%(\$ 83,917)$ and Parking Revenue is up over $30 \%(306,043)$ over prior year. Although early in the Fiscal Year, staff project year-end revenues to come in above budgeted estimates.

Actual expenditures for First Quarter are $\$ 4.5$ Million (23.6\% of annual budget). Encumbrances of $\$ 1.1$ Million bring that to $29.3 \%$ of annual budget. Numerous vacancies, including Maintenance Workers, Waterfront Business Manager, and several hourly positions drove savings in Salaries and Benefits, which finished slightly below budget for the first three months of the Fiscal Year. Supplies and Services also came in below budget. Combined savings for the Department are anticipated at nearly $\$ 1$ Million by year end.

## Enterprise Operating Funds: Year-End Projected Reserves

The table below summarizes the anticipated impact on reserves in each of the major enterprise funds at the end of FY2023 compared to policy reserve targets.

| Enterprise <br> Operating Funds | FY2022 Policy <br> Reserves | FY2022 <br> Available <br> Reserves | FY2023 <br> Projected Add <br> (Use) of <br> Reserves | FY2023 <br> Projected <br> Available <br> Reserves |
| :--- | :---: | :---: | :---: | :---: |
| Solid Waste | $3,891,700$ | $(195,791)$ | $2,211,424$ | $\mathbf{2 , 0 1 5 , 6 3 3}$ |
| Water | $31,423,570$ | $4,220,266$ | $4,733,351$ | $\mathbf{8 , 9 5 3 , 6 1 7}$ |
| Wastewater | $10,203,876$ | $1,125,749$ | $1,562,627$ | $\mathbf{2 , 6 8 8 , 3 7 6}$ |
| Downtown Parking | $2,391,028$ | 503,670 | 222,077 | $\mathbf{7 2 5 , 7 4 7}$ |
| Clean Energy | TBD | $(2,789,132)$ | $2,098,380$ | $\mathbf{6 9 0 , 7 5 2 )}$ |
| Airport | $6,729,550$ | $3,664,829$ | 777,328 | $\mathbf{4 , 4 4 2 , 1 5 7}$ |
| Golf | 932,147 | 619,710 | 550,230 | $\mathbf{1 , 1 6 9 , 9 4 0}$ |
| Waterfront | $3,586,785$ | $1,375,070$ | 849,271 | $\mathbf{2 , 2 2 4 , 3 4 1}$ |

All enterprises ended FY2022 in a favorable reserve position with funds that will be used for much needed capital improvements for many enterprise funds. The Clean Energy fund will propose a reserve policy in the future as a formal policy has yet to be established being the enterprise is in its infancy stage. Staff developed and presented balancing strategies as part of the FY2022 budget process to minimize the use of reserves and a plan for replenishment, as per Resolution 12-066.

## Interdepartmental Services Operating Fund Revenues and Expenses

The City has established internal service funds for centralized services that provide support across most or all funds and departments. These functions primarily include fleet, facilities, risk management, and information technology. The interim quarterly reports would typically not discuss in detail major changes in the City's internal services departments and funds as major changes typically do not occur during the year.

## Self-Insurance Fund (SIF)

The City purchases insurance policies to cap its exposure to loss for specific hazards. The SIF accumulates revenues through an annual allocation from departments as an expenditure to each department. The SIF then pays for the program's annual renewals for insurance coverage, claims that may need to be paid during the fiscal year, and the staff administering the programs.

The SIF has experienced financial challenges in recent years. The annual allocations coming into the SIF from departments has remained relatively flat because of the budgetary challenges facing the City's General Fund and other funds. The cost to the City to retain the existing property, excess general liability, and other insurance programs has increased substantially over the years. Liability coverage has become more expensive across the nation due to recent large losses from law enforcement and other claims. And property coverage has become more expensive due to insurance companies factoring in increased costs due to recent droughts and wildfires in the Western United States and California, in particular.

The most recent actuarial report recommended that the City have an $\$ 18.3$ Million reserve balance in the SIF to be able to continue to fund the City's existing insurance program and cover reasonably anticipated claim activities. The FY2023 budget assumed an ending fund balance of \$6.5 Million in the SIF.

On November 16, 2021, staff presented an overview to the Finance Committee regarding major changes anticipated in the insurance industry, budget considerations for FY2022 and FY2023, and substantial increases to operating department allocations into the SIF, to ensure ongoing premium and claim payment costs can be met and adequate reserves can be achieved. The Finance Committee unanimously supported implementing a plan to gradually increase allocations into the SIF over the next nine fiscal years to target achieving reserves at or near the actuarial recommended level. Staff built in these allocation increases into the FY2023 adopted budget.

# City of Santa Barbara <br> <br> Fiscal Year 2023 Financial Statements for the Three Months Ending September 30, 2022 

 <br> <br> Fiscal Year 2023 Financial Statements for the Three Months Ending September 30, 2022}

Schedule of Proposed First Quarter Budget Adjustments

## GENERAL FUND (Fund 1000)

Increase appropriations for civil litigation and code enforcement/prosecution costs and reduce appropriations for facilities cost.

|  | Increase <br> Increase <br> (Decrease) in | Addition to <br> (Decrease) in |
| :---: | :---: | :---: |
| Estimated | (Use of) |  |
| Appropriations | Revenues | Reserves |

Increase estimated revenues and appropriations for a transfer of $\$ 30,000$ from the Technology Fee Reserve ( $3000-$ 331020 ) to provide funding required to upgrade Building \& Safety inspectors to laptops for use in the field, add tablets for use by board and commission members to facilitate an improved digital plan viewing experience, and add improved plan review software to create a more efficient plan review process. The Technology Fee reserve has $\$ 724 \mathrm{~K}$ available at the end of FY22.

Increase estimated revenues and appropriations in the amount of $\$ 22,000$ to replace a damaged and outdated overhead door at Airport Fire Station 8. The Airport is reimbursing the Fire Department for the replacement costs. Public Works Facilities Management is overseeing the replacement.

Total General Fund (1000)

## SPECIAL REVENUE FUNDS

## Comm.Development Block Grant Fund (2130)

Reduce estimated revenues and appropriations to adjust to actual award amount. The FY23 budget for the CDBG Fund was developed using the prior year's award amount as the official FY23 CDBG award notification had not yet been received. The actual FY23 CDBG award amount is $\$ 29,389$ less than the amount that was used for budget development. This entry adjusts the FY23 budget to the actual FY23 award amount.

## Total Comm.Development Block Grant Fund (2130)

| $\$$ | $10,000.00$ | $\$$ | - | $\$$ | $(10,000)$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $\$$ | $(10,000.00)$ | $\$$ | - | $\$$ | 10,000 |
|  |  |  |  |  |  |
| $\$$ | 30,000 | $\$$ | 30,000 | $\$$ | - |
|  | 22,000 | $\$$ | 22,000 | $\$$ | - |
| $\$$ | 52,000 | $\$$ | 52,000 | $\$$ | - |

## Federal Home Loan Program Fund (2140)

Increase revenue and expenditure appropriations in the HOME program by $\$ 62,618$ to adjust to actual award amount. The FY23 budget for the HOME Fund was developed using the prior year's award amount as the official FY23 HOME award notification had not yet been received. The actual FY23 HOME award amount is $\$ 62,618$ more than the amount that was used for budget development. This entry adjusts the FY23 budget to the actual FY23 award amount.

Increase estimated revenues and appropriations by $\$ 3,767$ in the HOME Fund. Each year there is a requirement to award the program income received during the prior fiscal year. This adjustment is necessary to have sufficient appropriations to fund the required award.

Increase appropriations by $\$ 2,238$ in the HOME Fund. On an annual basis, the HOME Fund budget should be balanced. Total revenues should equal total expenditures. Due to position allocation changes and other moving costs, the final FY23 HOME Fund budget was not in balance. This entry adjusts the budget to bring it in to balance.

## Total Federal Home Loan Program Fund (2140)

| \$ | $(29,389)$ | \$ | $(29,389)$ | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | $(29,389)$ | \$ | $(29,389)$ | \$ | - |

## Perm Local Housing Alloc Fund (2150)

Increase revenue and expenditure appropriations in the PLHA Fund to adjust budgets to actual award amounts. Budget development for the PLHA Fund is based on an estimate prior to receiving the actual award amount from the State. This entry adjusts revenue and expenditures to accruately reflect the actual award amounts received for Fiscal Years 2023 and 2022. While this entry creates expenditure appropriations, all programming of activity in the PLHA Fund will return to Council as needed for contract approval.

## Total Perm Local Housing Alloc Fund (2150)

## Community Development Miscellaneous Grants Fund (2810)

Increase estimated revenue and appropriations in the Community Development Miscellaneouse Grants Fund by $\$ 10,000$. This entry programs an additional $\$ 10,000$ in REAP Grant Funds. The City received a REAP in the amount of $\$ 499 \mathrm{~K}$ with a period of activity from $1 / 1 / 21$ through $9 / 30 / 23$. The remaining balance in the grant is set aside for Grant Administration and reimbursement of staff time spent on grant activities. The Grant Administration is not going to be fully spent and there is a need for additional support from interns. This entry allocates $\$ 10,000$ that was previously set aside for Grant Administration to hourly salaries for interns

Total Community Development Miscellaneous Grants Fund (2810)

| Increase |  |
| :---: | :---: |
| Increase | (Decrease) in <br> Addition to <br> (Use of) <br> (Decrease) in <br> Reserves |

SPECIAL REVENUE FUNDS (Continued)
Library Miscellaneous Grants Fund (2850)
Increase estimated revenue and appropriations as the Santa Barbara Public Library was awarded a $\$ 20,000$ grant by SB
ACT to support outreach and resource navigation at Community Connections programs.
Increase estimated revenue and appropriations as the Friends of the Eastside Library gave the Eastside Branch Library an
additional $\$ 20,267.60$ contribution to support Library collections and supplies.
Increase estimated revenue and appropriations as the Packard Foundation awarded the Library Department $\$ 4,000$ for
Stay and Play programming which supports families and caregivers.
Total Library Miscellaneous Grants Fund (2850)
Parks and Recreation Miscellaneous Grants Fund (2860)
Increase estimated revenue and appropriations to receive a final disbursement/donation from the Elizabeth Firth Wade Endowment Foundation for A.C. Postel Memorial Rose Garden.

## Total Parks and Recreation Miscellaneous Grants Fund (2860)

| $\$$ | 20,000 | $\$$ | 20,000 | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 20,268 | $\$$ | 20,268 | $\$$ | - |
| $\$$ | 4,000 | $\$$ | 4,000 | $\$$ | - |
| $\$$ | 44,268 | $\$$ | 44,268 | $\$$ | - |

Capital Outlay Fund (3000)
Increase appropriations to transfer out $\$ 30,000$ from the Technology Fee Reserve (3000-331020) to provide General Fund (1000) funding required to upgrade Building \& Safety inspectors to laptops for use in the field, add tablets for use by board and commission members to facilitate an improved digital plan viewing experience, and add improved plan review software to create a more efficient plan review process. The Technology Fee reserve has $\$ 724 \mathrm{~K}$ available at the end of FY22.

## Total Capital Outlay Fund (3000)

ENTERPRISE FUNDS

## Airport Operating Fund (5700)

Increase appropriations by $\$ 250,000$ from Airport Operating Reserves for TSA Queueing Support - Due to record levels of enplanements and new requirements, the TSA queuing is often spilling downstairs requiring additional Security Aide support; due to difficulty in recruitment, the need to contract this service out has become a necessity.

Increase appropriations by $\$ 33,000$ from Airport Operating Reserves for Airport Terminal Passenger Profile and Economic Impact Study with Visit Santa Barbara and conducted by Destination Analytics.

Increase appropriations by $\$ 22,000$ from Airport Operating Reserves to replace a damaged and outdated overhead door at Airport Fire Station 8. The Airport is reimbursing the Fire Department for the replacement costs. Public Works Facilities Management is overseeing the replacement.

## Total Airport Operating Fund (5700)

Waterfront Operating Fund (5800)
Increase appropriations to transfer out $\$ 250,000$ from the Waterfront Operating Fund to Watefront Capital Fund for interior dredging.

Total Waterfront Operating Fund (5800)

## Waterfront Capital Fund (5810)

Increase appropriations by $\$ 425,498$ from the Waterfront Capital Fund reserves for various capital projects in FY 2023.

Increase estimated revenues to transfer in $\$ 250,000$ from the Waterfront Operating Fund to Watefront Capital Fund for interior dredging.

## Total Waterfront Capital Fund (5810)


[^0]:     must be reported at the beginning of each fiscal year. In addition, a corresponding appropriations entry must be made in order to accommodate the 'carried-over' encumbrance amount. Most differences between budgeted annual revenues and expenses are due to these encumbrance carryovers.

[^1]:    The Self Insurance Trust Fund is an internal service fund of the City, which accounts for the cost of providing workers' compensation, property and liability insurance as well as unemployment insurance and certain self-insured employee benefits on a city-wide basis. Internal Service Funds charge other funds for the cost of providing their specific services.

